

8-9 MAY 2024 MUMBAI

JIO WORLD CONVENTION CENTRE

ACCELERATING RETAIL@SCALE



Agenda - Day 1 | Wednesday, 8th May 2024

08:00 am onwards - Registration and Networking SUCCESS STORIES - Presentations by Finalists of Images Retail Awards to Jury - Schedule for Jurors & Nominees on Page 14 - 19

09.00 -10.00 am PRC WARM UP @ THE RETAIL THEATER WHO'S THERE? INTRO CHAT WITH PARTICIPANTS Anchor: Juan de Lascurain, CEO, Dream Big World

10:00 - 02:00 pm

HALL 1

RETAIL

10.00 am - 10.05 am PRC INTRO by PrachiAl OPENING INTRO

TRO by PrachiAl
NG INTRO
And Interest Transformation.curated

by MC Anish Trivedi,

President & CEO, Alenka Media

10.05 am - 10.10 am WELCOME ADDRESS

Bhavesh Pitroda, Convenor, PRC & CEO, IMAGES Group

10.10 am - 10.20 am KEYNOTE:

HOW'S INDIARETAILING?

Rasul Bailay, Group Managing Editor, IMAGES Group

CRISP INSIGHTS, EXPERIENCES, CHALLENGES & STRATEGIES FOR DRIVING TECHNOLOGY INNOVATION & DIGITAL TRANSFORMATION

Akash Valia, SVP-Strategy (Alliances), Pharmeasy (API Holdings) Amit Arora, CIO, SHR Lifestyles Anand Thakur, Chief Product & Technology Officer, Reliance

Anil Menon, CIO, Lulu Group Arun Naikar, Chief of Ecommerce, FabIndia Bhavana Jaiswal, Country ecomm head, Ikea Dr. Sandiip Kothaari, CTO, Speciality restaurant

Speciality restaurant Gopinath R, VP - Supply Chain, Inst. Sales & BD, Arvind Fashions

Hardik Shah, CTO, Impresario

HandMade Restaurants Jyoti Deswal, Director - Modern Trade & E-commerce Business, Lenovo India Ketan Chunchanur, Head-

Ecom, Modenik Lifestyle Kiran Komatla, Group CTO, Restaurant Brand Asia Kuber Kharbanda, E-commerce Director, Lakshita Fashions Lokesh Wagadre, VP & Head of Tech, Kaya Manoj Patel, CIO, Safari Mayur Pathak, Omnichannel Product Leader, Kushal's Fashion Jewellery Megha Agrawal, Marketing Head, Timezone Entertainment Meheriar Patel, Group CIO, Jeena Company Mohit Malik, CTO, Chaayos Narendra Motwani, Head-Ecommerce & Digital Marketing, Malabar Gold and Diamonds Piyush Agarwal, VP- Supply Chain, Pepperfry Prashant Bokil, Group CIO & CISO. Finguest Group - Reid & Taylor, Digjam, Ballarpur Industries Praveen Shrikhande, CDIO, ABFRL Priyaranjan Manay, Head Marketing, Pepe Jeans India Pulkit Verma, Ecom Head, The

House of Rare

DIGITAL TRANSFORMERS - CATALYSING RETAIL REVOLUTION

10.20 am - 10.50 am

10.50 am - 11.50 am - RETAIL CXOS OPEN HOUSE NAVIGATING TECH & INNOVATION IN RETAIL

LAUNCH OF SPECIAL EDITION & FELICITATIONS

Bhavesh Pitroda, Convenor, PRC & CEO, IMAGES Group Niraj Jaipuria, Founder & Director, Bl Retail

PANEL: CIOs / CTOs / CDOs/ CMOs/ CDMOs, Heads of Ecommerce / Omnichannel / Supply chain / Operations / Fulfilment/ Analytics & Insights

Raj Gopal Nayak, CTO, Metro Brands Rajesh Verma, CIO, Indian Terrain Rajneesh Sharma, Head-IT, Campus Activewear

Ranjan Sharma, CIO & Head-Supply Chain, Bestseller India Ranjit Satyanath, Former CTO, Hippo Stores

Ritu Agarawal, CDO & Ecom Business, Head, Soch Apparels Sandeep Jabbal, Chief Digital Transformation & Information Officer, Shoppers Stop Sathish Kumar, Head Corporate Strategy & CDC & Communications

Officer, Brand Studio Lifestyle Satish Karunakaran, Director -Transformation, Pepe Jeans India Satish Rana, Head - Retail Sales, Supply Chain & Category Management, Jio-BP, Convenience Stores

Shifali Singla, VP - Product & SCM, Lacoste Sreekanth Chetlur, Chief Ecommerce Officer, Shoppers Stop Suman Guha, CPTO, Reliance Sumit Shah, Co-founder & Leads-Operations, Logistics & Supply Chain, Boheco Ulhas Uday, Business Head -Ecommerce, Seiko Vaibhay Baweia, Head-Ecommerce, Bestseller India Vinod Kapote, Head IT, Trent Vipin Gupta, CTO, Starbucks Yogendra Kumar Singh, CIO/Head-IT and SAP, Barista Coffee Zahid Ansari, VP -Information & Retail

Technology, Forever New

11.50 am - 12.00 noon

KEYNOTE: A LEAP TOWARDS SUSTAINABILITY

- From linear to a circular supply chain Vikas Anand, MD, DHL Supply Chain, India

12.00 noon - 12.10 pm

VOICE OF INDIAN CONSUMER - EVER CHANGING TAPESTRY

Ravi Kapoor, Partner, Retail & Consumer Sector, PwC India

12.10 pm - 12.30 pm

FIRESIDE CHAT: FUTURE TRENDS IN THE RETAIL AND ECOMMERCE INDUSTRY:

The Role Of Technology In Enabling The Same

Guest Speakers:

Sreekanth Chetlur, Head of eCommerce, Shoppers Stop Chirag Taneja, Founder, GoKwik

Host: Sandip Hazra, Director & Lead Ecommerce & Omnichannel Implementation, PwC

12.30 pm - 12.40 pm KEYNOTE

12.40 pm - 12.50 KEYNOTE: ACCELERATING FRONTLINE HIRING IN RETAIL:

Leveraging apna jobs' Technology & Database Siddhant Jain, Co-founder, Apna

12.50 pm - 01.00 pm

KEYNOTE: FUTURE AND POTENTIAL OF AI IN AN OMNICHANNEL ERA

Amneet Singh, MD & Lead - Products, Accenture India

01.00 pm - 01.40 pm

THE POWER OF DATA-DRIVEN DECISION-MAKING

accenture

Session Partner

Gopinath R, VP - Supply Chain, Inst. Sales & BD, Arvind Fashions

opinatifit, vi - Supply Chain, first. Sales & BD, Alvind Lasmons

Narendra Motwani, Head- Ecommerce & Digital Marketing, Malabar Gold and Diamonds Prayeen Shrikhande, CDIO, ABFRL

Rajiv Merchant, President Retail, Indo Count

Rajneesh Sharma, Head-IT, Campus Activewear

Sandeep Jabbal, Chief Digital Transformation & Information Officer, Shoppers Stop

Moderator: Aditya Priyadarshan, MD & Lead - Retail, Accenture India





01.40 pm - 02.00 pm FIRESIDE CHAT:
LEVERAGING E-COMMERCE AND BUILDING OMNICHANNEL
CAPABILITIES IN THE EVOLVING BUSINESS LANDSCAPE

Guest Speakers: Bhavana Jaiswal, Country e-comm head, Ikea Kapil Makhija, CEO, Unicommerce

Host: Devangshu Dutta, Founder & Chief Executive, Third Eyesight

PARALLEL SESSIONS - 10.00 am - 02.00 pm HALL 2



SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of Images Retail Awards to Jury - Schedule for Jurors & Nominees on Page 14 - 19

10.00 - 10.05 am PRC INTRO PrachiAl &

WELCOME ADDRESS by MC: Lee Clark

10:15 - 10:25 am

INDIA PHYGITAL REPORT PRESENTATION



Girish Shirodkar, Partner, Retail & Consumer Sector, Strategy&

Kushal Sinha, Partner, Retail & Consumer Sector, Strategy& India

10:25 - 10:30 am

INDIA PHYGITAL REPORT LAUNCH

Ву

Dinesh Arora, Deal Leader, PwC India. Ravi Kapoor, Partner, Retail and Consumer Sector, PwC India.

& FYND, IMAGES GROUP

11.00 - 11.40 am

PANEL 1 OPPORTUNITY BHARAT

- The Many Avatars Of The World's Most Exciting & Aspirational Market

The session delves into the diverse facets of India's vibrant retail landscape and explores the dynamic opportunities and challenges present in the Indian market, renowned for its diversity, rapid growth, and untapped potential. From evolving consumer preferences to innovative business strategies, industry leaders will share insights on navigating this exciting and aspirational market, offering valuable perspectives on driving growth and success in the retail sector.

11.40 am - 12.15 pm FIRESIDE CHAT - 2

Turnaround guru Shailesh Chaturvedi gets talking to growth master Venkatesalu P on perfecting the 'merchant mindset' for retail. Discover how these leaders crafted their distinct ideologies for delivering growth with profitability, not at the cost of it . A masterclass for everyone trying to crack the elusive code to building powerful, high-EBITDA retail businesses.

- 11

Group 10.30 - 10.40 am KEYNOTE:

Vineet Chadha, COO - Retail, IMAGES

Faroog Adam, Co-Founder, Fynd

10.40 - 11.00 am FIRESIDE CHAT - 1

10.05 - 10.10 am

WHAT'S NEW AT PRC?

WHAT YOU CAN'T MISS?

EXPERIENTIAL RETAIL: emerging tech trends in the physical frontier **Guest Speaker:**

Anand Thakur, Chief Product & Technology Officer, Reliance Retail **Host:** Ragini Varma, CBO, Fynd

Panel:

Ajoy Chawla, CEO, Jewellery Division, Titan Company

Akash Anil Kankariya, Director, Navjeevan Supermarket Chain

Raghav Verma, Co-founder, Chaayos Sandeep Varaganti, CEO, JioMart, Reliance Retail

Vineet Gautam, CEO, Bestseller India

Moderator: B S Nagesh, Founder, TRRAIN

Guest Speaker:

Venkatesalu P, CEO & ED, Trent **Host:** Shailesh Chaturvedi, MD & CEO, Arvind Fashions



12.15 - 12.55 pm

PANEL 2 WHAT'S HOT IN RETAIL

- Emerging Consumption Categories, Retail Formats And Channels

This insightful discussion delves into the latest trends shaping the retail landscape, highlighting what's gaining traction and what's losing relevance among consumers. From innovative product categories to evolving shopping preferences, panellists will share valuable insights and perspectives on navigating the dynamic retail market.

Panel:

Kavindra Mishra, MD & CEO, Shoppers Stop

Paul Warren, Head-Convenience Business, India, Reliance BP Mobility

Rajiv Nair, Group CEO, Kaya India

Rajneet Kohli, CEO & ED, Britannia

Vineet Gautam, CEO, Bestseller India

Yanira Ramirez, Country Sales Manager, H&M India

Moderator: Bijou Kurien, Chairman, Retailers association of India



12.55 - 01.00 pm REPORT LAUNCH

RETAIL IN INDIA - A Deep-Dive Retail Intelligence Report

01.00 - 01.20 pm KEYNOTE 3: IKEA-ANCHORED MEETING PLACES TO EAT, SHOP, WORK, AND PLAY

Vasco Santos, Global Sales &

Leasing Director, Ingka Centres



01.20 - 02.00 pm

PANEL 3 ACCELERATING RETAIL @ SCALE

- Aligning Strategies For India's Next 500 Million Consumers

With the emergence of a new wave of consumers, this panel explores innovative approaches to scaling retail operations and reaching untapped markets effectively. Panellists will share insights on adapting business models, leveraging technology, and addressing unique consumer preferences to drive growth in this dynamic market.

Panel:

Aastha Almast, Co-founder & CEO, The New Shop Deepak Chhabra, MD, Timex India K Radhakrishnan, Co-founder, Tata Starquik Kumar Nitesh, CEO, AJIO Business & Trend Footwear Nitin Chhabra, CEO & Co-founder, Ace Turtle Sushant Dash, CEO, Tata Starbucks

Moderator:

Sagar Daryani, Co-founder & CEO, Wow! Momo Foods

02:00 - 02.40 pm

LUNCH / Guided Tour of PRC with Images Team

PARALLEL SESSIONS



SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of Images Retail Awards to Jury - Schedule for Jurors & Nominees on Page 14 - 19

Hall 1 02:40 - 03:20 pm

MASTERING CX IN THE PHYGITAL REALM

Unifying Online + Offline and redefining premium customer experience on multiple touch points.

Panel:

Ankur Sarawagi, SVP, Shiprocket Dr. Sandiip Kothaari, CTO, Speciality Restaurant Kiran Komatla, Group CTO, Restaurant Brand Asia Ritu Agarawal, Chief Digital Officer & Ecommerce Business Head, Soch Apparels

Ulhas Uday, Business Head - Ecommerce, Seiko

Moderator: Ranjan Sharma, CIO & Head-Supply Chain, Bestseller India

03:30 - 04:30 pm RETAIL TECH CASE STUDIES

Tech.NXT 2024 brings live case studies by tech solution providers along with their retail partners

Case Study: Leading Women Ethnic Wear Brand Leverages

Dhaval Vora, Co-founder & CEO, AIVIDTechVision

Case Study by Ayata Commerce

Sandeep Mukherjee,

Director, Asia & Middle East, AyataCommerce

Case Study: Tru Hair leverages VasyERP to optimize inventory and drive business growth across 2600 locations with Phygital solutions

Adit Kapoor, Business Development Manager, Vasy ERP with M S Harsha, Founder, Tru Hair & Skin

04:30 - 04:40 KEYNOTE:

HOW LIVE SHOPPING CAN UNLOCK NEW REVENUE STREAMS FOR ECOMMERCE

Akshay Khode, Growth Manager, Agora

Hall 2

02:40 - 03:25 pm SEASONLESS COLLECTIONS AND CAPSULE DROPS

Transition from traditional seasonal collections to seasonless product offerings and frequent capsule drops. Embrace a "see now, buy now" approach to deliver on-demand and create a sense of exclusivity and urgency that drives impulse purchases and repeat visits to stores and online platforms.

Panel:

Charath Narasimhan, CEO, Indian Terrain

Manish Kapoor, CEO, Pepe Jeans London

Sanjeev Rao, CEO, Being Human Clothing

Shital Mehta, MD, Lifestyle International Saurabh Jhingan, Director & Co-founder, Ikon Retail - Latin Quarters

Moderator: Rajesh Jain, MD & CEO, Lacoste India

03:25 pm - 03:40 pm KEYNOTE: BRIDGING THE PHYSICAL AND DIGITAL IN EYEWEAR



Functional blueprint for bringing a culture of digital innovation within the business of eyewear

Jo Black, CEO & Co-founder, bbase Design Group

RETAIL THEATER 02:40 - 03:30 pm

PRESSURE OF PROFITABLE EXPANSION

Navigating the pressure of expansion and the uncertainty of new location viability more effectively, minimizing risks and maximizing the success of retail expansion efforts.

Panel:

Abhinav Agarwal, National BD Head, Levi's

Akshat Agarwal, BD Head - North & East India, McDonald's
Arun Pillay, Head BD, Store Design & Construction, Metro Brands
Deepak Yadav, CXO & Chief BD
Officer, Shoppers Stop
N P Singh, Director- Retail
Development, Samsonite
Rakesh Ajila, Senior Director - Real
Estate & Brand Expansion - cure.fit
(cult.fit)

Sahil Kansal, Head of Property & Franchising, Infiniti Retail - Croma Tejaswi Narasimha Nori, Business Head, Hong's Kitchen, Jubilant FoodWorks
Tusheet Shrivastava, Co-founder & CTO at GeolQ
Viren Dsilva, Co-Founder, Good

Moderator:

Flippin Foods

Pankaj Renjhen, COO & Jt. MD, Anarock

THINK TANK

02:40 - 03:40 pm AI IN RETAIL

For

YANGO TECH

ROUNDTAE PARTNER

Food & Grocery Retailers

- 1. Importance of AI in retail
- 2. What solutions are in spotlight (What solutions are important for your company and why)
- In-App Search and Personalization
- Demand Forecas-ting and Inventory Management
- Assortment and Pricing Management
- Pickers and Couriers Routing
- Customer and Employee Support
- Computer Vision and Augmentation
- 3. How grocery retailers implement solutions
- 4. What criteria help retailers to decide (what are criteria for you to decide how to implement Al solutions)
- 5. Specifics and future trends in Indian market (what will work for India in upcoming future)

Panel:

Aakash Kandoi, Director, Jagdish Farshan Aastha Almast, Co-founder & CEO, The New Shop

Akash Anil Kankariya, Director, Navjeevan Supermarket Chain

Avinash Tripathi, VP, Concept Head - Freshpik & Fresh Signature, Reliance Retail K Radhakrishnan, Co-founder, Tata Starquik Lalit Jhawar, Co-founder & COO & CFO, Food Square & LandCraft Agro Mithun Appaiah, CEO, Wow! Momo FMCG Mohd Saif, Business Head, Bigbasket Namit Gupta, MD, Honey Money Top Paul Warren, Head-Convenience Business, Reliance BP Mobility

Moderator:

Evgeny Chernikov, COO, Yango Tech

Hall 1 RETAIL TECH CASE STUDIES - Continues



Hall 2

SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of Images Retail Awards to Jury - Schedule for Jurors & Nominees on Page 14 - 19

03:40 pm - 04:25 pm **OPPORTUNITY TO CREATE SHARPER BRANDS FOR** SPECIFIC SEGMENTS

Explore the potential of crafting distinct brands for niche segments in this session. Learn how innovative positioning and retail formats can create compelling brand experiences that resonate with specific consumer groups. Discover strategies to capitalize on market opportunities and build stronger connections with your target audience for sustained growth and success.

Panel:

Aanchal Saini, CEO, Flyrobe Agnes Raja George, Founder & MD, Pipin Fashions & Retail

Arun Sharma, Business Head - Retail, Wildcraft Ashim Patil, MD & CEO, i-TEK RFID Raghunandan Saraf, Founder & CEO, Saraf Furniture Vishal Mahajan, Founder & MD, Optimal Retail

Moderator:

Dhiraj Agarwal, CEO & Co-founder, Campus Sutra

04:25 pm - 05:10 pm **NAVIGATING THE DIGITAL FRONTIER:** PERSONALIZATION AND TARGETED MARKETING **STRATEGIES**

How marketers can overcome the ongoing challenge of effectively reaching and engaging with the target audience.

Panel:

Isha Chakraborty, Head of Brand Marketing, Clinikally Megha Agrawal, Marketing Head, Timezone Entertainment

Prakash Patel, MD, Bhumi World Rajesh Sethuraman, VP - Brand Experience & CMO, Blackberrys

Moderator: Harpreet Singh Tibb, Promoter, Tibbs Frankie

03:30 pm - 04:15 pm **RETAIL REALITIES:**

RETAIL THEATER

NAVIGATING DIVERSE MARKETS FOR OPTIMAL RETURNS

Explore the dynamic landscape of retail spaces across India with Retail CXOs as they share invaluable insights from diverse markets spanning high streets, malls, and cities of all sizes. Delve into the nuanced discussion on maximizing returns while enhancing the dramatic allure of retail environments.

Panel:

Amar Preet Singh, Co-founder & COO, Neeman's Colonel Chandhoke, MD, Victorinox India Deepika Khare, National Head - BD, Caratlane & Shaya Ranjeet Thakur, VP & Head - BD, Subway India Shailina Parti, COO, Trent (Westside) Sumit S Suneja, Chief Expansion Officer & Head-International Markets, Bestseller Vivek Sandhwar, COO, Being Human Clothina

Moderator:

Anand Dutta, Associate Executive Director - Retail, CBRE

04:15 pm - 05:00 pm **FUTURE OF MALL ECONOMICS**

Decoding the DNA of Shopping Centers' Profitability delves into understanding the essential elements that are likely to make dramatic transformation in operations of shopping centers.

Panel:

Aman Trehan, Executive Director, Trehan IRIS Bipin Gurnani, President & CEO, Prozone Intu Properties Harsh Bansal, Co-founder Unity Group & Vegas Mall Peayush Agarwal, CEO, V3S Vikas Surya Group Sadique Ahmed, CEO Pathfinder

Moderator:

Uddhav Poddar, MD, Bhumika Group

04:00 - 05.00 pm **ROUNDTABLE: DELIVERING A STATE-OF-THE-ART ORDER FULFILMENT SOLUTION**



Importance of faster & efficient order fulfilment that impacts Customer Loyalty.

Managing Product Returns like a champ.

Navigating the shift to newer ecommerce models.

Panel:

THINK TANK

Amit Sarda, MD, Soulflower LLP Anupam Bansal, Director, Liberty Shoes Clement Decastro, Head of Operations, Lacoste India Deepak Chhabra, MD, Timex India Dhruv Toshniwal, CEO, The Pant Project Gautam Saraogi, Founder & CEO, Go Colors Harshil Salot, Co-founder, The Sleep Company Imran Virji, MD, Regal Brands Kunal Turukmane, VP - International Business, Integrated Planning, Strategy & PMO at Being Human Clothing K Radhakrishnan, Co-founder, Tata Starquik

Kuber Kharbanda, E-commerce Director, Lakshita Fashions

Lavish Soni, Business Head, The House of Rare Lokesh Wagadre, VP & Head of Tech, Kaya

Mohit Rathod, Co-founder, Truly Desi

Pradeep Krishnakumar, Co-founder, Zouk

Priyanka Gupta, Director, GKB Opticals

Raghav Agarwal, Director, V-Bazaar

Rajesh Verma, CIO, Indian Terrain

Satish Karunakaran, Director - Transformation, Pepe Jeans India Satish Rana, Head - Retail Sales, Supply Chain & Category

Management, Jio-BP, Convenience Stores

Shahroz Mirza, Business Head, Meena Bazaar

Sumit Shah, Co-founder & Leads- Operations, Logistics & Supply Chain, Boheco

Vin Sharma, Founder, Junior's Brands

Zahid Ansari, VP - Information & Retail Technology, Forever New

Moderator:

John Paul Joseph, DHL Fulfilment Network Head, DHL Supply Chain

Day 1 | Wednesday, 8th May 2024 continued...

PARALLEL SESSIONS

Communications Officer, Brand

Moderator: Priyaranjan Manay,

Head Marketing, Pepe Jeans India

Studio Lifestyle



SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of Images Retail Awards to Jury - Schedule for Jurors & Nominees on Page 14 - 19						
Hall 1	Hall 2	RETAIL THEATER				
04:40- 05:20 pm	05.10 pm - 05.20 pm	05.00 pm - 05.30 pm				
THE DILEMMA OF INTEGRATED	LILLIPUT LAND: HOW SMALL IS	FROM GROUND-BREAKING TO BREAKING GROUND				
MARKETING WITH SINGLE VIEW	DRIVING INDIA'S MEGA	Charting new regions and territories to capture the minds of Bharat's				
OF CUSTOMERS	CONSUMPTION STORY	consumers. Unique insights from small cities and towns.				
Navigate the challenges and	Rama Bijapurkar, Thought leader	Panel:				
opportunities inherent in creating a	on market strategy and consumer	Amit Garg, Head - BD, Cinepolis India				
seamless and personalized	behaviour	Biswajeet Ghosal, VP - Retail & Business Development, Mufti				
customer journey across various		Karan Pethani, AVP - Retail Real Estate, Reliance Retail				
marketing channels.	05.20 pm - 06.00 pm	Kapil Kumar Singla, Business Development Head, Jubilant FoodWorks				
Panel:	REDEFINING THE NEXT DECADE OF RETAIL	Sumit Ghildiyal, Senior VP- Head BD & NSO, Lifestyle International- Max Division				
Amrith Gopinath, CMO, DLF Retail	The emergence of Direct-to-Consumer (D2C) brands	Division				
Nandkishor Purohit, AVP Dunkin,	opening physical stores marks a significant shift in the	Moderator: Preeti Chopra, VP - BD - India & Global, Being Human Clothing				
Jubilant Food Works	retail landscape, redefining	Widderator: Freeti Chopra, Vr BD - India & Global, Being Fidinian Clothing				
Lokesh Wagadre, VP & Head of	the trajectory of the industry for the next decade.	05 20 mm 04 00 mm				
Tech, Kaya	TOT THE HEXT decade.	05.30 pm - 06.00 pm NAVIGATING RETAIL REALITIES: OLD VS. NEW MALL DYNAMICS				
Narendra Motwani, Head-	Panel:	Explore contrasting views on retail business strategies in established versus				
Ecommerce & Digital Marketing,	Mandar Dandekar, Partner, Sorin Investments	emerging mall environments.				
Malabar Gold and Diamonds	Rama Bijapurkar, Thought leader on market strategy	Panel:				
Raj Gopal Nayak, CTO, Metro	and consumer behaviour	Mohsin Khan, National Head - BD, VIP Industries				
Brands	Sanil Sachar, Founding Partner, Huddle Ventures	Sachin Damle, Director - Real Estate, Hardcastle Restaurants (McDonalds				
Sathish Kumar, Head Corporate	Vinod Naik, Co-founder & Chief Business Officer,	West & South)				
Strategy & CDC &	NewMe	Sourav Talukdar, Sr. Manager - BD, Page Industries (Jockey)				

Neerav Sejpal, VP - BD, Spencer's & Nature's Basket

Gaurav Sachdeva, Retail Head - EBO and SIS, Bestseller India

Moderator:

V Muhammad Ali, CEO, Forum Malls, Prestige Group

Yogeshwar Sharma, Chief of leasing & BD, DLF Retail

S Raghunandan, Founder, LITE Store Co

Moderator:

5.30 - 6.30 pm : PRC PRIVILEGE MEMBERS CLUB LOUNGE - EXCLUSIVE MEET OF PRIVILEGE MEMBERS

06.00 - 07.30 pm

POWERED BY

PINELABS

HALL 1

06.10 - 06.30

06.00 - 06.10 pm Welcome note by Pine Labs 06.10 - 06.30 pm FIRESIDE CHAT

DIGITAL INDIA:

FROM CONSUMERS TO CHECKOUTS

Navnit Nakra, CRO, Pine Labs Kumar Rajagopalan,

DINNER

CEO, Retailers association of India (RAI)

06.30 - 07.30 pm Networking over Cocktails

RETAIL THEATER



06.00 - 06.30 pm FIRESIDE CHAT:

CRYSTAL GAZING INTO INDIA'S RETAIL

Guest Speaker: Kunal Bahl, Co-founder - Snapdeal, Titan Capital & AceVector Group



Host:

Neha Bothra, Author, anchor, and podcaster @forbesindia



08.00 - 09.00 pm
INDIARETAILING.COM
FELICITATIONS OF DIGITAL
ICONS
09.00 pm onwards
COCKTAILS, ENTRAINMENT &



06.30 - 07.00 pm
BRUSH, CANVAS & A PHYGITAL STORE
Inspirational Story of a maverick designer
Juan de Lascurain, CEO, Dream Big World

07.00 - 08.00 pm COCKTAILS

HALL 2 - 08.00 pm onwards



PHYGITAL RETAIL CONVENTION (PRC) AGENDA - Day 2 | Thursday, 9th May 2024

08:30 am	Registration and Networking
09.30 am - 10.00 am	Morning Intros

10.00 am - 12.20 pm - PARALLEL SESSIONS



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HALL 1

KEYNOTE: WHEN CONTEXTUAL COMMERCE

DRIVES THE PHYGITAL BUSINESS

Sandip Hazra, Director, PwC India

10.10 am - 12.20 pm RETAIL TECH CASE STUDIES

10.00 am - 10.10 am

Tech.NXT 2024 brings live case studies by tech solution providers along with their retail partners

Case Study: Unleashing Retail Potential: How Being Human used Onebeat's Al capabilities to improve Inventory Efficiency

Shashikant Jangir, Engagement Manager, Onebeat

Case Study

Niraj Jaipuria, Founder & Director, BI Retail & David Chelladurai, Business Head, Khimji Ramdas Retail, Oman

Case Study: Data harness for Quick Commerce Success

Murali Balan, Co-founder, Tenovia

Case Study: Efficient Fulfilment process, Increased Sales and Order Processing with Reduced Returns -

Metallica & BrambleBerry

Prabhu Vasudevan, Vice President, TEJAS Software

Case Study: Big Leap for D2C Brands: Racing to 10x and Beyond

Karan Goyal, Founder & CEO, Kreative Digitals

Case Study: How Pepe Uses Omnichannel Strategies to Enhance the Customer Experience.

Satish Karunakaran, Director Transformation, Pepe Jeans India & Venkat Nott, Founder & CEO, Vinculum Group



HALL 2

Conducted by **Siddhartha Basu**,



Father of Indian television quizzing

Participants:

ABFRL
Being Human Clothing
Bestseller
Landmark Group
Rare Rabbit
Raymond
Trends Footwear
United Colors of Benetton

RETAIL THEATER

10.00 am - 11.00 am - MASTERCLASS

BUILDING CUSTOMER CENTRIC BUSINESSES IN AN OMNICHANNEL WORLD

11.00 am - 11.40 am

THE RETAIL CXO'S MASTERPLAN

In a world of constant change and innovation, how do CXO's set a clear set of parameters for evaluating fit-for-purpose market shifts and innovations? Profitably growing a retail business is more than about innovation (tech or otherwise). How do CXOs arrive at a wise integration of Strategy, Talent and Processes?

Panel:

Jugal Mistry, Founder, Bombay Trooper Raghav Somani, Founder & CEO, Headphone Zone Sandip Kanti Baksi, COO, Astromueller Shaishav Mittal, Founder & CEO, Lovely Bake Studio Shannon D'Souza, Founder, KC Roasters

Moderator: Mohit Rathod, Co-founder, Truly Desi

11.40 am - 12.20 pm

LEASECRAFT: FUTURE RETAIL SPACES

The session promises shopping centres and retail professionals an immersive journey into the dynamic world of retail real estate. Discover how to transform mall spaces into thriving hubs of innovation and retail excellence. Gain actionable insights and strategies to maximize every square foot, ensuring unparalleled success in the evolving retail landscape.

Panel:

Abhinav C Ajmera, President, Omaxe
Ankit Chhabra, VP Retail, SPR Construction
C S Kaul, MD, Beyond Squarefeet
Frankline Sen, AVP - Retail Leasing & BD - Luxury Retail, Paras Buildtech
Gurvineet Singh, Chief Business Officer - Leasing, Lakeshore India Management
Nandini Taneja, VP ReachPro Group
Rohit Gopalani, SVP- Head Leasing, Marketing & Corp Comm, Inorbit Malls

Moderator: Atul Talwar, Director-Business Development, Pacific Malls



HALL₁

SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of Images Retail Awards to Jury - Schedule for Jurors & Nominees on Page 14 - 19

12.20 pm - 12.30 pm RETAIL TECH CASE STUDIES

Case Study

Increasing existing customer sales by 15% - Myth or Reality

(Whitehouse and CASA Retail AI)

12.30 pm - 12.40 pm KEYNOTE

UNLOCKING GROWTH: THE POWER OF SEO FOR ECOMMERCE BRANDS

Boni Satani, Co-founder, Zestard Technologies

12.40 pm - 01.20 pm

VERTICAL INTEGRATION AND SUPPLY CHAIN AGILITY

Explore opportunities for vertical integration and supply chain agility to enhance speed-to-market and reduce lead times.

Panel:

Ajay Rao, Founder & CEO, Emiza Inc Gopinath R, VP - Supply Chain, Inst. Sales & BD, Arvind Fashions

Karan Singla, COO, The Sleep Company Mohd Saif, Business Head, Bigbasket

Munishwar Srivastava, Head Of Operation's, Hong's Kitchen, Jubilant FoodWorks

Piyush Agarwal, VP- Supply Chain, Pepperfry

Satish Karunakaran, Director - Transformation, Pepe Jeans India

Satish Rana, Head - Retail Sales, Supply Chain & Category Management, Jio-BP, Convenience Stores Sumit Shah, Co-founder & Leads- Operations, Logistics &

Supply Chain, Boheco

Moderator:

Ranjan Sharma, CIO & Head-Supply Chain, Bestseller India

12.20 pm - 01.00 pm A BIG BILLION MALL IN INDIA - WHAT'S THE SECRET SAUCE?

A Big Billion mall is one that does a Gross Turnover of Rs.100 Cr per month or Rs.1200 Cr per annum. Out of approximately 1000 malls in India, only 28 malls are members of the Big Billion Club. Hear from the experts from the retailer and developer fraternity who have made it happen.

Panel:

Retail

Hall 2

Rajendra Kalkar, Business Head - Retail & Hospitality, Adani Realty Syed Mohammed Aslam, MD, Skill Promoters -Sarath's City Capital Mall, Hyderabad Yogeshwar Sharma, Chief of leasing & BD, DLF

Pankaj Renjhen, COO & Jt. MD, Anarock Pramod Arora, CEO, PVR INOX

Moderator:

V Muhammad Ali, CEO, Forum Malls, Prestige Group

01.00 pm - 01.20 pm FIRESIDE CHAT : CUSTOMER-CENTRICITY IN UNIFIED COMMERCE:

Enhancing the Retail Experience Across Channels



Guest Speaker:Vinod Kapote, Head IT, Trent

Host:

Bhavesh Doshi, Vice President, ETP Group

12.20 pm - 12:27 pm

SEIZING THE SUSTAINABILITY WAVE IN RETAIL STORE

DESIGN



Prerna Mohan talks about how eco-friendly materials to energy-efficient lighting, it's all about creating spaces that thrive responsibly while delivering exceptional experiences and driving footfalls.

12.27 pm - 12:30 pm THE CHANGING LANDSCAPE OF MEN'S ETHNIC WEAR IN INDIA

Bidyut Bhanideo, CBO - Ethnix, Raymond

12.30 pm - 01:20 pm RETAIL STORES OF THE FUTURE

Reinventing the excitement of in-store shopping. A closer look at the new age retail stores, its value proposition to the new age consumers and taking shopping experience to the next level.

Panel:

Akash Srivastava, Head - BD, Raymond Mohsin Dokaria, GM- BD & Projects, Orra Nitin Bansal, Head-BD, Miniso Lifestyle

Paul Warren, Head-Convenience Business, India, Reliance BP Mobility

Suman Chattopadhyay, Head - Business Development, Wakefit Innovations

Vishal Shah, Head - Store Development : Good Flippin Burgers

Moderator:

Dr. (H.C.) Dheeraj Dogra, Chief Sales & Marketing Officer, MVN Infra



SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of Images Retail Awards to Jury - Schedule for Jurors & Nominees on Page 14 - 19								
HALL 1	Hall 2	RETAIL THEATER	THINK TANK					
01.20 pm - 02.00 pm DECODING SHOPPER BASED VALUE CREATION Join Retail industry captains as they unveil actionable insights on driving shopper-driven commercial capability, strategic	01.20 pm - 02.00 pm HOW TO MAXIMIZE THE CUSTOMER EXPERIENCE & REVENUE POTENTIAL IN RETAIL IN SHOPPING CENTRES	01:20 pm - 02.00 pm TRANSIT RETAIL: OPTIMIZING REVENUE POTENTIAL AND PASSENGER EXPERIENCE Capturing the imagination of consumer on the move.	01.00 pm - 02.00 pm HOW CAN SEAMLESS CUSTOMER EXPERIENCE BACKED BY INTELLIGENCE UNLOCK GROWTH FOR YOUR ECOMMERCE BRAND? GoKwik ROUNDTABLE PARTNER					
intent, and achieving commercial excellence in today's competitive market landscape. Panel: Avinash Kant, President, Jubilant FoodWorks Gautam Saraogi, Founder & CEO, Go Colors Gokul Dharan, COO, Papa Don't Preach Karan Mehta, CEO, Easybuy (Landmark Group) Lavish Soni, Business Head, The House of Rare Prashant Issar, Founder, Ishaara (Stratix Hospitality) Rajiv Bhatia, Business Head - The Gift studio, RPSG Group Shailina Parti, COO, Trent (Westside) Sharad Madan, Director & Co founder, Khubani Group Bel Cibo Hospitality Vikram Bothra, Director, Chandan Retail - Askaran Binjraj Moderator: Ankur Shiv Bhandari, Founder, Asbiverse	Panel: Arun Sharma, Business Head - Retail, Wildcraft Ashish Gupta, VP - Business Development, Pacific Malls Gaurav Pande - EVP & Business Head, Popeyes Madhav Rao, CSO Pathfinder Nitin Bir, Vice President, Infiniti Mall Parag Shah, Director, Kisna Diamond & Gold Jewellery Ravinder Choudhary, VP, Vegas & Unity One Elegante Sunil Munshi, Business Head - Retail, Brigade Group Moderators: Sakshi Goel, Associate Executive Director - Retail, CBRE	Panel: Amit Gupta, Head - BD, Lacoste India Indranil Banerjee, AVP & Head BD, Wow! Momo Foods Kumar Saurabh, CEO, Planet Retail Holdings - Accessorize London Sneha Jain, Head-BD, Hidesign Retail Vijay Poddar, Head of Ops & BD, Rare Planet Handicrafts Vishal Telkar, Head - BD, Burman Hospitality - Taco Bell Moderator: Viren Razdan, MD, Brand-nomics	Panel: Abhinav Midha, VP - Sales, GoKwik Abhishek Ramanathan, Co-founder & COO, Nua Woman Ankur Amin, CEO, Extra Butter India Arth Chowdhary, CEO, Insidefpv Avnish Anand, Co-founder & COO, CaratLane Ayush Aggarwal, Director, Rasayanam Enterprises Harsh Hari Modi, Co-founder & CEO, Mulmul Imran Virji, MD, Regal Brands Isha Chakraborty, Head of Brand Marketing, Clinikally Lokendra Singh Ranawat, Co-founder & CEO, Wooden Street Manish Patil, Founder, Pengu Ninad Umargekar, Hello Modern Luxury Gear Piyush Agarwal, VP- Supply Chain, Pepperfry Rajesh Kadam, CEO, Inc.5 Shoes Shifali Singla, VP - Product & SCM, Lacoste Moderator: Joyeeta Ghosal, Director - Marketing, GoKwik					

02:00 - 02.40 pm

LUNCH / Guided Tour of PRC with Images Team

02.40 pm - 04.00 pm - PARALLEL SESSION				
HALL 1	Hall 2	RETAIL THEATER	THINK TANK	
02:40 - 03.20 pm REVOLUTIONIZING LIFESTYLE CATEGORIES WITH FAST FASHION PRINCIPLES How to emulate the principles of fast fashion to revolutionize lifestyle categories. Actionable insights for driving innovation and staying ahead in the dynamic world of lifestyle retail. Panel: Avnish Anand, Co-founder & COO, CaratLane Jo Black, CEO & Co-founder, bbase Design Group Priyanka Gupta, Director, GKB Opticals Rajiv Merchant, President Retail, Indo Count Kumar Saurabh, CEO, Planet Retail Holdings - Accessorize London Moderator: Apeksha Gupta, CEO, John Jacobs	O2:40 - 03.20 pm RETAIL ON FAST TRACK - Mantras of New Age Business Creators Founders, entrepreneurs, and industry experts to share insights, strategies, and best practices for accelerating retail business growth in the new age of commerce. Panel: Abhijeet Anand, Founder & CEO, abCoffee Abhishek Ramanathan, Co-founder & COO, Nua Woman Anant Tanted, Founder & CEO, The Indian Garage Company (TIGC) Harsh Hari Modi, Co-founder & CEO, Mulmul Joseph Paul George, ED, Vismay Jugal Mistry, Founder, Bombay Trooper Lokendra Singh Ranawat, Co-founder & CEO,	02:40 - 03.20 pm GROCERY CONSUMER BEHAVIOR: ONLINE AND IN-STORE SHOPPING Delve into the intricacies of grocery consumer behavior and explore the nuances between online and in-store shopping experiences, deciphering key differences, and uncovering strategies to optimize customer engagement and satisfaction across both channels. Panel: Avishek Banerjee, Head of Monetisation, Category, Strategic Initiatives & Brand Partnership, The New Shop Damodar Mall, CEO - Grocery, Reliance Retail	THINK TANK 02.40 pm - 03.40 pm ROUNDTABLE: AI-POWERED IN-STORE ANALYTICS FOR SUCCESS Join retail industry leaders as they delve into mitigating risk, ensuring safety, and optimizing performance through advanced in-store analytics. Explore features like visitor counting, family tracking, repeat shoppers, demographics analysis, and anti- shoplifting measures for enhanced efficacy. Experience Automated Visual Inspection, generating real-time insights and reports across multiple locations at the click of a button. Panel: Anupam Bansal, Director, Liberty Shoes Arun Sharma, Business Head - Retail, Wildcraft' Ashish Bansal, BFL, Country Head, Brandfolio Biswajeet Ghosal, VP - Retail & Business Development,	
	Wooden Street Manish Patil, Founder, Pengu Prabhkiran Singh, Founder & CEO, Bewakoof Yash Kotak, Co-founder, Boheco Moderator:	Reliance Retail Mayank Gupta, Co-founder, Food Square Namit Gupta, MD, Honey Money Top Rahul Nayak, Executive Director, Spencer's Retail Moderator: Evgeny Chernikov, COO, Yango Tech	Mufti Debdeep Sinha, CBO - Apparels, Raymond Deepika Khare, National Head - BD, Caratlane & Shay Dhaval Raja, Chief General Manager, Senco Gold and Diamonds Gaurav Sachdeva, Retail Head - EBO and SIS, Bestseller India Gautam Saraogi, Founder & CEO, Go Colors Imran Virji, MD, Regal Brands Mayank Mohan, Partner & CEO, Mohanlal Sons Nitin Pandey, COO, Timezone Entertainment Pulkit Gupta- Head Projects - Convenience Retail, Jio	
	03:20 - 04.00 pm RESOURCE ALLOCATIONS How to balance investments in technology and	YANGO TECH		
	O3.20 - 03.40 pm Rajesh Kadam, CEO, Inc.5 Shoes Ritu Agarawal, Chief Digital Office Business Head, Soch Apparels Sachin Agarwal, COO, Nature's Ba Sandip Kanti Baksi, COO, Astronu	Raghav Agarwal, Director, V-Bazaar Rajesh Kadam, CEO, Inc.5 Shoes Ritu Agarawal, Chief Digital Officer & Ecommerce Business Head, Soch Apparels Sachin Agarwal, COO, Nature's Basket Sandip Kanti Baksi, COO, Astromueller Vivek Sandhwar, COO, Being Human Clothing		
Moderator: Suman Guha, CPTO, Reliance Retail			Dhaval Vora, Co-founder & CEO, AlVIDTechVision	

04.40 pm - 06.30 pm - PARALLEL SESSIONS

THINK TANK - ROUNDTABLES & PRIVATE MEETINGS

04:00 - 04.40 pm

HALL 1

INNOVATION FOR SUCCESS IN RETAIL

Transforming Products, Communication, Display, and Service. Join consumer brands and retailers in exploring the pivotal role of innovation across product development, communication strategies, display techniques, and service delivery. Discover how forward-thinking approaches drive customer engagement, foster brand loyalty, and unlock new avenues for growth in the dynamic retail landscape.

Panel:

Avinash Tripathi, VP, Concept Head - Freshpik & Fresh Signature, Reliance Retail

Dhaval Raja, Chief General Manager, Senco Gold and Diamonds Gaurav Pande - EVP & Business Head, Popeyes Raghav Somani, Founder & CEO, Headphone Zone Tanya Biswas, Co-founder, Suta

Moderator:

Mohit Khattar, CEO, Graviss Foods - Baskin Robbins

04:40 - 05.20 pm

THE THEATRE OF PHYSICAL RETAIL

While offline is making a strong comeback across all verticals of retail, the in-store universe has perhaps irreversibly changed. Consumers who've been wooed by digital experiences, are expecting a merger of offline and online words in this physical shopping experiences too. For retailers, luckily, technology has advanced by leaps and bounds to deliver these, and more. The potential to create 'drama' and offer theatrical shopping experiences that are also intelligent in functionality has never been higher.

Panel:

Muskaan Arora, Founder & CEO, 11 Ouest Rajneesh Sharma, Head-IT, Campus Activewear Shahroz Mirza, Business Head, Meena Bazaar Vin Sharma, Founder, Junior's Brands Zahid Ansari, VP - Information & Retail Technology, Forever New

Moderator:

Juhi Santani, Director & Creative Head, Retale Design

HALL 2

04.00 pm - 04.40 pm

TOP PRIORITIES OF RETAIL LEADERS: AI AND PHYGITALISATION

From mobilizing business innovations to increasing phygital capabilities, the discussion will feature prominent retail leaders talk about their vision on value creation, customer engagement and preparedness towards transforming company culture and playing a crucial role in change management and managing complex AI technology deployment and adoption.

Panel:

Apeksha Gupta, CEO, John Jacobs Pranav Rungta, CEO, Mint Hospitality Tushar Ved, President, Apparel Group

Moderator:

Tarak Bhattacharya, ED & CEO, Mad Over Donuts

04:40 - 05.30 pm

HOW TO ENHANCE CUSTOMER EXPERIENCES, OPTIMIZE OPERATIONS, AND DRIVE GROWTH?

Explore innovative approaches to delight customers, optimize efficiency, and accelerate business expansion. Learn from industry experts and successful brands to gain actionable insights for driving sustained growth and competitive advantage.

Panel:

Abhishek Raj, COO, Lacoste India Karan Tanna, Founder & CEO, Ghost Kitchens India Harpreet Singh Tibb, Promoter, Tibbs Frankie Kabir Jeet Singh, Founder, Burger Singh Kapil Pathare, Director, VIP Clothing Mayank Mohan, Partner & CEO, Mohanlal Sons Nitin Pandey, COO, Timezone Entertainment Santosh Tyagi, Founder & MD, Ghoomar & Dakshin Bhog Restaurants

Moderator:

Mithun Appaiah, CEO, Wow! Momo FMCG

RETAIL THEATER

03:40 - 04.30 pm CO-RETAILING:

THE FUTURE OF RETAIL COLLABORATION FOR FS BRANDS

F&B has successfully experimented the co-retailing concept. What could be the opportunities in future?

Panel:

Avishek Banerjee, Head of Monetisation, Category, Strategic Initiatives & Brand Partnership, The New Shop Indranil Banerjee, AVP & Head BD, Wow! Momo Foods Shubham Tiwari, Business Development, Bikanervala Retail Rahul Sharma, BD Head - Popeyes, Jubilant FoodWorks Srinivasa Roa, Business Head, Wild Bean Cafe - Reliance BP Mobility

Moderator:

Shubhranshu Pani, Managing Partner, TRETA advisory

04:30 - 05.00 pm FIRESIDE CHAT

DESIGN DYNAMICS TO DELIVERY DYNAMICS

 $\ensuremath{\mathsf{QUICK}}$ COMMERCE - early learnings from AI-powered dark store model.

Fashion influenced consumers lifestyle and behaviour and has been one of the strongest drivers to motivate their intention to buy and adopt new products. And hence it holds significance in the broader retail landscape. The concept of fast fashion helped other categories, in particular personal electronics, to encourage consumers to move fast with trends. However, the new age Quick Commerce concepts have proved that it's not just the design dynamics but the delivery dynamics that can fast change the way shoppers shop. What are the early learnings from the dark store model that is powered by Al-powered system helping with the ordering, picking, packing, fulfilment, delivery & reverse logistics processes? This chat with the lessons learned and innovations pioneered in retail will offer valuable insights and strategies that can be explored for application beyond food and medicines retail channels.



Guest Speaker:

Madhav Kasturia, Founder, Zippee (LEFT)

Host:

Vineet Gautam, CEO, Bestseller India (RIGHT)

04.40 pm - 06.30 pm - PARALLEL SESSIONS

THINK TANK - ROUNDTABLES & PRIVATE MEETINGS

HALL 1

05.20 - 06.00 pm

DIGITAL DNA: THE BACKBONE FOR SCALE

For a retailer, scale is key to gathering economies of scale and building long-term profitability. Retailers with a digital DNA are discovering that tech is boosting market insight, unifying teams, communication of organisational priorities with great clarity and creating access to new markets and consumers like never before. Driven by increasingly more custom solutions, Market Identification, Market Entry Strategy, Customer Acquisition, Hyper-targeted Marketing, Predictive Analytics, Demand Forecasting are becoming the backbone of retailers looking to build growth, but not at the cost of profitability.

Panel:

Amit Arora, CIO, SHR Lifestyles

Ketan Chunchanur, SVP & Head Modern Trade, Ecommerce & Omnichannel, Modenik Lifestyle Lokesh Wagadre, VP & Head of Tech, Kaya

Kuber Kharbanda, E-commerce Director, Lakshita Fashions

Mohit Malik , CTO, Chaayos

Vaibhav Baweja, Head-Ecommerce, Bestseller India

Moderator: Meheriar Patel, Group CIO & CDO, Jeena Company

06.00 pm - 06.40 pm

CHANNEL-AGNOSTIC RETAIL

For a consumer-facing brand, stability of experience is of paramount importance, because consumers relate brands to stories and memories. And that is not going to change. While eCommerce has enabled scale, 24/7 accessibility and convenience, Mobile Commerce takes this a few clicks further, with retail-on-the-go platforms – particularly relevant in India with 650 million smartphone users. Because customers typically behave differently across channels, the challenge lies in being truly Omnichannel: Integrating the disparate offline and online channels through unified customer databases, supply chain management, fulfilment, marketing, operations – while still delivering the exact same brand experiences and memories.

Panel:

Akash Valia, SVP-Strategy (Alliances), Pharmeasy (API Holdings)

Arun Naikar, Chief of Ecommerce, FabIndia

Brajesh Singh Rawat, Director - Digital, Matahari

Hardik Shah, CTO, Impresario HandMade Restaurants

Manoj Patel, CIO, Safari

Mayur Pathak, Omnichannel Product Leader, Kushal's Fashion Jewellery

Swarndeep IS Guram, Co-Founder, Logic ERP Solutions

Moderator: Vipin Gupta, CTO, Starbucks

RETAIL THEATRE

05.00 - 05.10 pm KEYNOTE

05.10 - 05.50 pm

FUTURE OF CINEMAS IN MALLS



To maximize utilization and appeal to a broader audience, cinemas and FECs may evolve into multi-purpose entertainment spaces that offer a variety of experiences beyond traditional movie screenings or arcade games. This could include hosting live events, concerts, esports tournaments, or interactive exhibitions within the venue.

Panel:

Anish Patel, Founder & MD, Connplex Smart Theater

Ashish Kanakia, CEO, Moviemax Cinemas

Devang Sampat, MD, Cinepolis India

Pramod Arora, CEO, PVR INOX

Amit Sharma, MD - Entertainment, Miraj Group

Tushar Dhingra, Co-founder & CEO, Dhishoom Cinemas

Moderator: Anuj Kejriwal, CEO & MD, Anarock

05.50 - 06.10 pm Keynotes

06.10 - 07.00 pm

MALLS OF INDIA: TAKING RETAIL FAR AND WIDE

Malls have evolved into dynamic hubs shaping consumption trends, catering to diverse consumer preferences, and acting as key influencers in driving consumption. How malls can partner with retailers to foster innovation and bring newer excitements for them and consumers alike?

Panel:

Abhishek Bansal, ED, Pacific Group

Nissan Joseph, CEO, Metro Brands

Rohan Anand, Director, Virtuous Retail

Shibu Philips, Director - Shopping Malls, Lulu Group India

Samir Srivastava, CEO, Looks Salon

Vasco Santos, Global Sales & Leasing Director, Ingka Centres

Moderator: Rajneesh Mahajan, CEO, Inorbit Malls

06.30 - 07.30 pm: EVENING COCKTAILS & NETWORKING/ PRIVATE PARTY

07.30 - 08.00 pm



5 minutes Story
Of
Retail Leaders
#Untold Stories
#Mega Life Lessons #BoldOpinions
#Outstanding Outcomes
#Biggest Business Dreams

followed by Q&A

SOLOx Speakers





08.00 - 08.30 pm ON THE RAMP

08.30 - 10.00 pm IMAGES RETAIL AWARDS

Co-Founders

10.00 pm onwards

GALA DINNER

08.30 - 10.00 pm





CHAIRMAN OF THE JURY Bijou Kurien, Chairman, Retailers association of India

On Ground Jury

Anand Ramanathan, Partner, Strategy &
Operations Consulting, Deloitte India
Ankur Shiv Bhandari, Managing
Director, Asbiverse Group
Ankur Singh, Partner, Kearney
Anuj Golecha, Co-Founder, Venture
Catalysts

Anurag Mathur, Partner, Bain & Company

Ashish Dhir, Executive Vice President (Consumer and Retail), 1Lattice Benu Sehgal, Consultant Leasing, Gulshan Homz

Bimal Sharma, Head - Retail, CBRE South Asia

Devangshu Dutta, Founder & Chief Executive, Third Eyesight Govind Shrikhande Harshita Gandhi, Founder & Principal Advisor, Fulcrum CPG Labs K Ramakrishnan, MD - South Asia; Worldpanel Division, Kantar Madhumita Mohanty, Retail Consultant

and Educator

Manish Sapra, Brand & Retail Consultant
Nandini Kelkar, Director Customer
Research, Frost & Sullivan (MEASA)
Nivedita Sinha, Principal, Kearney
Dr. Puneet Mansukhani, Partner
Advisory & Global Retail Head Digital &
Technology Transformation, KPMG India

Rajiv Mehta, Managing Director & General Partner, Athera Venture Partners Rajiv Singla, Business Relationship Manager (ACL), Holcim Services (South Asia)

Ravi Kapoor, Retail & Consumer Sector Leader - India, PWC Sadashiv Nayak, Retail Advocacy Sandip Hazra, Director & Lead Ecommerce & Omnichannel Implementation, PwC

Sharad Nagpal, Senior Director, JLL India Shardah Uniyal, Retail Industry Thought Leader

Shrenik Gandhi, Co-Founder, White Rivers Media

Shubhranshu Pani, Managing Partner,
TRETA advisory

Sreedhar Prasad, Former Partner, Consumer & Internet Business Advisor, KPMG India

Vasanth Kumar, Strategic coach, Mentor Véronique Poles, Luxury Lifestyle Fashion Consultant, Advisor - India; Poles Luxe Consulting

Vinay Hinge, Managing Partner, VH Consulting

Viren Razdan, MD, Brand-nomics Yogesh Samat, Executive Director, Grauer & Weil (India)

Online Jury

Dr. Kaustav Sengupta; Principal Investigator and Director Insights- VisioNxt; NIFT, Chennai

Harmeet Bajaj, Fashion and Lifestyle Consultant Marketing and Communication; Education Harsh Khara, Vice President, SORIN

Kanika Vohra, Co- Founder, ICH Creative Consulting and ICH NEXT™

Pankaj Karna, Managing Director, Maple Capital Advisors

Puneet Dudeja, Director -Business Development, South Asia, WGSN

Saloni Nangia, President &

Managing Partner, Technopak Sreyoshi Maitra, South Asia Domain Lead - Shopper, Kantar Sumit Keshan, Managing

Partner, Wipro Consumer Care
- Ventures
Vidya Sen, NIQ Bases Lead,

South Asia NielsenIQ Zoeb Ali Khan, Founding Member (Senior Associate), Sauce.vc

JURY SCHEDULE SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of IMAGES RETAIL AWRDS to Jury

8th May, 2024 @ PRC DAY				8th May, 2024 @ PRC DAY				
TIME			SUCCESS STORIES ROOM - 1	TIM	TIME			SUCCESS STORIES ROOM - 2
10:00	to	10:40	Celebrity Endorsed Campaign					
10:45	to	11:10	Discount Sales Campaign	10:0	0	to	11:25	Social-Media Campaign
11:15	to	11:45	Social Cause Campaign	11:3	0	to	12:15	Launch Campaign
11:50	to	13:10	Festival Sales Campaign	12:2	20	to	13:05	Brand Debut (Retail Launch)
13:15	to	13:40	In-store Campaign	13:1	0	to	13:45	Concept Store Launch (Retail Launch)
		NI	ETWORKING LUNCH		NETWORKING LUNCH			
14:30	to	15:10	Multi-Media Campaign	14:3	0	to	15:35	Flagship Store Launch (Retail Launch)
15:15	to	16:20	Seasonal Campaign	15:4	0	to	16:30	New Outlet Launch (Retail Launch)
9th May, 2024 @ PRC DAY 2				9th May, 2024 @ PRC DAY 2			oth May, 2024 @ PRC DAY 2	
TIME			SUCCESS STORIES ROOM - 1	TIM	TIME			SUCCESS STORIES ROOM - 2
10:00	to	11:05	Retail Design	10:0	0	to	11:25	Start-up
11:10	to	12:05	Visual Merchandising	11:3	0	to	11:40	Employee Practices
12:00	to	13:20	Brand Retailer Partnership	11:4	5	to	12:20	Customer Service

NOMINEES' SCHEDULE

SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of IMAGES RETAIL AWRDS to Jury

	8th May, 2024						
TIME	SUCCESS STORIES ROOM 1	NOMINEES		TIME	SUCCESS STORIES ROOM 2	NOMINEES	
10:00		BAGLINE X Arjun Rampal & Rinku Singh		10:00		Re-launching Nobero	
10:05		Forever New X Pooja Hegde		10:05		Chaayos Chai Frappe - #AisaBhiHoSaktaHai	
10:10		JACK&JONES Ranveer Singh AW'23		10:10		Ethnix by Raymond: Saath Sajengey toh Khoob Jachengey	
10:15	Calabaira Fundamad	Kushal's Fashion Jewellery X Tara Sutaria		10:15		Cafe'ccino: Celebrating 50th Century? Cafeccino was already brewing	
10:20	Celebrity Endorsed Campaign	Madame X Tara Sutaria		10:20		#nourish On The Go: Refreshing Records one knock at a time	
10:25		Park Avenue x Lakme Fashion Week 2023		10:25		idli.com: The Burger Makeover	
10:30		Performax X Indian Football Association		10:30		Triumph: Take me as I am - Celebrating Individuality	
10:35		SMART Bazaar X Madhuri Dixit		10:35	Social-Media Campaign	Nykd by Nykaa #AllBoobsareBeautiful	
10:40		W X Anushka Sharma		10:40		Nykd By Nykaa X Anshula Kapoor	
10:45		Being Human Clothing: Salman Khan Birthday "Mera Birthday, Meri Christmas"		10:45		Boutique Living: Caressa Collection	
10:50		Ghoomar Traditional Thali Restaurants Turns 5		10:50		Rogan Nahi, Wrogn Hai	
10:55	Discount Sales	MAX Mania Sale		10:55		MAX URB_N LAUNCH	
11:00	Campaign	Mohanlal & Sons One rupee loot		11:00		The Body Shop: Changemaking Beauty	
11:05		Shopper's Stop: Use of AI to increase engagement and conversion		11:05		Being Human CLothing: Dil Ki Awaaz	
11:10		The Raymond Shop: End-of-Season Sale		11:10		Easybuy #FindYourAwesome!	
11:15		CKC Jewellers: 'BEJEWELLED PAST'		11:15		The House of Rare	
11:20		Hong's Kitchen - Souper Hero Campaign		11:20		MAX Friendship Day	
11:25	Social Cause Campaign	Lawrence and Mayo: Largest Human Spectacle Formation		11:25		Reliance Jewels - Valentine's Day 2024	
11:30		LuLu Hypermarket: Transforming Futures		11:30		abCoffee India's highest rated and award winning coffee company	
11:35		Max Friendship Day		11:35	Laurah Campaian	Copper Chimney launch at Pune Wakad	
11:40		The Body Shop: Spark a change		11:40	Launch Campaign	Fresh Signature	
11:45		Travel Food Services: Embracing Social Responsibility and Inclusivity		11:45		KIRTILAL KALIDAS JEWELLERS: One Touch Jhumka	

SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of IMAGES RETAIL AWRDS to Jury

	8th May, 2024							
TIME	SUCCESS STORIES ROOM 1	NOMINEES		TIME	SUCCESS STORIES ROOM 2	NOMINEES		
11:50		Amante: Style Up the Season AW'23 Vogue Collection		11:50		MAX Largest Vastrakalam		
11:55		Bata: Every Walk A Rampwalk		11:55		Nature's Basket Artisan Pantry		
12:00		Copper Chimney: Postcards from Punjab		12:00		Rarerism launch at Inorbit Hyderabad		
12:05		Domino's Diwali Campaign		12:05	Launch Campaign	SSBeauty: Guinness World Record		
12:10		Ghoomar Traditional Thali Restaurants: Ghana Jashn		12:10		Tibb's Frankie: ProtiRoti		
12:15		LuLu Hypermarket: LuLu Wali Diwali		12:15		SEIKO: A watch launched in a non-watch store		
12:20		Mad Over PrintQuick Commerce paving way to Festival sales		12:20		Dakshin Bhog		
12:25	Festival Sales	MAX Fashion: Culture inspired largest mannequin display		12:25		Fashion World by Trends		
12:30	Campaign	MAX: Unbelievable		12:30	Brand Debut	Junior Killer		
12:35		Prestige: ShubhUtsav		12:35		Popeyes		
12:40		SMART Bazaar Bestival Sale		12:40		Sai Teerth Theme Park		
12:45		Spykar: Threads of Love		12:45		Samba Square		
12:50		Taneira: Weaving a Tapestry of Festive Celebrations		12:50		Swadesh		
12:55		The Body Shop: Spark a Change		12:55		VERO MODA GIRL		
13:00		V-Mart: Fashion Ka Pyar Har Tayohar		13:00		Wet'nJoy Waterpark & Amusement Park		
13:05		Wellness Forever: Wellness Mahotsav 2023		13:05		Wow! Kulfi		
13:10		Wow! Momo: Stirring the Senses		13:10		Being Human, Infiniti Mall, Mumbai		
13:15		Being Human Clothing: Denim Recycling Initiative		13:15		Hush Puppies, Lulu Mall, Trivandrum		
13:20		Cinépolis India: Eat Like Everyone's Watching		13:20		Nature's Basket, Phoenix Palladium Mall, Mumbai		
13:25	In-store Campaign	Mad Over Donuts: Women's Day		13:25	Concept Store	NY Cinemas, Heer Palace, Kanpur		
13:30	store campaign	Pepe Jeans x KTM		13:30	Launch	Rare Rabbit, Inorbit Mall, Hyderabad		
13:35		Spykar: It's All about Her		13:35		South Tiffin House, Versova, Mumbai		
13:40		Wild Bean Cafe: Fuel to Food & Beyond		13:40		Spykar, Phoenix Palladium, Mumbai		
	NETWA	OPKING LINCH		13:45		WOW (Women of Wellness), GOA		
	NETWORKING LUNCH				NETV	VORKING LUNCH		

NOMINEES' SCHEDULE

SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of IMAGES RETAIL AWRDS to Jury

	8th May, 2024							
TIME	SUCCESS STORIES ROOM 1	NOMINEES		TIME	SUCCESS STORIES ROOM 2	NOMINEES		
14:30		Pepe Jeans		14:30		Aadyam Handwoven (An Aditya Birla Initiative)		
14:35		Car&Bike Mahindra First choice		14:35		Benetton, Chogm Road,Goa		
14:40		Ethnix by Raymond		14:40		Deco Window, DLF Mall Of India, Noida		
14:45		Reliance Jewels		14:45		Fresh Signature,Infiniti Mall, Mumbai		
14:50	Multi-Media Campaign	Trends Footwear		14:50		Ghoomar-Porvorim, Goa		
14:55		Tibb's Frankie		14:55		Home Centre-Mall of Asia, Bengaluru		
15:00		Domino's		15:00	Flagship Store Launch	Kainalli, Rajouri Garden, Delhi		
15:05		Spencers		15:05	riagsinp store Launch	Palaxi Cinemas -HiLITE Mall, Kerela		
15:10		Bata		15:10		Payal Singhal-Kala Ghoda,Mumbai		
15:15		Amante Luxeheat Thermal Collection		15:15		SSBeauty Quest Mall, Kolkata		
15:20		Being Human Clothing: Autumn Winter collection- Alizeh		15:20		The House of Rare - Jewel of India, Jaipur		
15:25		C Krishniah Chetty Jewellers: Gem Z Elegance		15:25		Wild Bean Café's cafe -Reliance Corporate Park, Navi Mumbai		
15:30		Chaayos: Brewing World Cups		15:30		Snitch		
15:35		Charles & Keith F/W'24 Seasonal Campaign Launch		15:35		Swadesh, Jubilee Hills,Hyderabad		
15:40		Hong's Kitchen: Tibetan Food Festival		15:40		abCoffee, Reliable Tech Park, Mumbai		
15:45	Seasonal Campaign	Kirtilal Kalidas Jewellers: The Bandhan Collection		15:45		Amanté, Hyderabad, Aurangabad, Lucknow		
15:50		Kushal's Fashion Jewellery: You Are The Occasion		15:50		Aquamagicaa, Surat		
15:55		Kushal's Fashion Jewellery: Love That Shines		15:55		Balenzia, Mumbai International Airport		
16:00		MAX Style Min price		16:00	New Outlet Launch	Being Human, Infiniti Mall, Mumbai		
16:05		The House of Rare: A Year of Creative Storytelling		16:05	New Outlet Laulicii	H&M, Mall of Ranchi, Ranchi		
16:10		Triumph		16:10		Little Tags Luxury, Mumbai		
16:15		V- Mart #FreshFashionFix		16:15		MOD-Powai & Colaba, Mumbai		
16:20		Aurelia		16:20		Mohanlal Sons, Jodhpur, Rajasthan		
				16:25		Si Nonna's, Jio World Plaza,Mumbai		
				16:30		The Organic World, Kadubeesanahalli, Bengaluru		

NOMINEES' SCHEDULE

SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of IMAGES RETAIL AWRDS to Jury

	9 th May, 2024						
TIME	SUCCESS STORIES ROOM 1	NOMINEES	TIME	SUCCESS STORIES ROOM 2	NOMINEES		
10:00		Bagline, House of Luxury Bags	10:00		abCoffee		
10:05		Being Human Clothing	10:05		Anaar.in		
10:10		Bombay Brasserie	10:10		Auspice		
10:15		Burger Singh	10:15		Banner & Co		
10:20		Easybuy	10:20		Chupps		
10:25		Ethnix by Raymond	10:25		Dawn Lee by Jain Roots		
10:30	Batail Danier	Freshpik	10:30		Feeling Perfume Bar		
10:35	Retail Design	Hush Puppies	10:35	Start-Ups	Gulabs		
10:40		Levi's Jamnagar	10:40		Kapiva Ayurveda		
10:45		MAX	10:45		Krunchillo		
10:50		Meena Bazaar	10:50		Mad Over Print		
10:55		Mohanlal Sons	10:55		Naagin Sauce		
11:00		South Tiffin House	11:00		Natch Snacks		
11:05		Wildbean Cafe	11:05		Plix		
11:10		Azorte 3D Window Display	11:10		Praacheen Vidhaan		
11:15		Being Human Clothing: Denim DNA	11:15		Si Nonna's		
11:20		Ethnix by Raymond, MI Road Jaipur	11:20		South Tiffin House		
11:25	Visual Merchandising	Ghoomar Traditional Thali Restaurants	11:25		The Organic World		
11:30		Imagicaa World	11:30		Saffron Lifestyle: Saffron World Cup - Innovative Employee Incentive Programme		
11:35		Lakshita fashions	11:35	Employee Practices	Raymond: The Victory Tale through focused execution		
11:40		ONLY ArtVerse	11:40		V-Mart: Fastest Emerging PWD Diversity inclusion organization		

NOMINEES' SCHEDULE

SUCCESS STORIES ROOM 1 & 2 - Presentations by Finalists of IMAGES RETAIL AWRDS to Jury

	9 th May, 2024						
TIME	SUCCESS STORIES ROOM 1	NOMINEES		TIME	SUCCESS STORIES ROOM 2	NOMINEES	
11:45		Reliance Fashion Wolrd		11:45		Ambriona Cacao Blends	
11:50		United Colors of Benetton, Chogm Road, Goa		11:50		Azorte	
11:55	Visual Merchandising	United Colors of Benetton: AW 24		11:55		JACK&JONES	
12:00		V Mart		12:00	Customer Service	Lakshita	
12:05		VERO MODA		12:05	Customer Service	Natch	
12:00		Cadbury's & Wellness Forever		12:10		Necessity	
12:10		ARG Anti Roach Gel & Reliance SMART		12:15		Spencer's	
12:20		Coca-Cola & Cinépolis		12:20		The House of Rare	
12:30		Diageo India & Spencer's Retail					
12:40	Brand Retailer Partnership	Genteel & MORE Retail					
12:50	- Tartifersinp	HI Catman & Reliance SMART					
13:00		Natch & Nature's Basket					
13:10		Nature Day & SMART Bazaar					
13:20		Payal Singhal & Azorte					

Note:

Agenda Session Titles, brief, speakers, dates and timings are subject to change

*Confirmation Awaited