



Images Retail Awards 2007





THE FOURTH ANNUAL IMAGES RETAIL AWARDS HONOURED INDIA'S RETAIL INDUSTRY THROUGH 24 TITLES THAT ACKNOWLEDGED THE INDUSTRY'S STRUGGLES & ACHIEVEMENTS, INNOVATIONS, STRATEGIES AND ITS PEOPLE OVER THE PAST YEAR. THE NOMINATION PROCESS SUPERVISED BY KNOWLEDGE PARTNER IRIS RETAIL INTELLIGENCE RECOGNISED NOT JUST THE DOMINANT CATEGORIES IN RETAIL, BUT ALSO RETAILERS EFFECTIVELY USING SUPPORT FINCTIONS. CLOSE TO 11,000 CONSUMERS AND 1,000 RETAIL PROFESSIONALS VOTED DURING THE PROCESS, ADDING TO A RIGOROUS SELF NOMINATION PROCESS UNDERTAKEN BY THE RETAIL COMPANIES THEMSELVES. IT ALL CULMINATED IN A SPECTACULAR CELEBRATION OF ACCOMPLISHMENT AND ENTERTAINMENT ON THE EVENING OF SEPTEMBER 6TH AT THE GRAND HYATT, MUMBAI.



Most admired retailer of the year: Large Format, Multi Product Store



Received by Rajan Malhotra, CEO, Big Bazaar | Presented by Anupam Kher and V Vaidyanathan, chairman, IRF and ED, ICICI Bank



Big Bazaar, the hypermarket format of India's largest retail company Pantaloon Retail, bagged most votes from both consumers and industry professionals. Catering to every need of Indian families with its value for money proposition, in fiscal 2007, Big Bazaar expanded to 66 stores in 43 cities with over 25 lakh sq.ft of retail space against 29 stores in FY 2006. Big Bazaar is now present in even small such as Agra, Haldia, Allahabad, Coimbatore, Anand, Surat, Panipat, Pallakad, Trivandrum, Kanpur, Jaipur and Kolhapur. Sixty more stores are planned this fiscal with nearly 3.5 million sq.ft of additional retail space. An extension of Big Bazaar, the Big Bazaar Wholesale Club, attracts retailers and also families buying in bulk for their monthly shopping needs.

HALL OF FAME:

HYPERCITY | LIFESTYLE | SHOPPERS' STOP | SPENCER'S | PIRAYMD MEGASTORE

Most admired retailer of the year: Exclusive Fashion



Received by Shumone Chatterjee, MD, Levi's India | Presented by Charu Goel and Atul Goel, CEO, E-City Ventures



Levi Strauss India set benchmarks during fiscal 2007 in fashion retail by opening Levi's Square, spanning three floors covering 9,000 sq.ft on Bangalore's Brigade Road – its largest store in the Asia Pacific region and the second largest in the world. With 95 stores in India, Levi's is looking at 110 outlets by the end of the year with flagship stores in Bangalore, Delhi, and Mumbai. With many more flagship stores opening, Levi's achieved 65 per cent YoY growth last fiscal. Interestingly, 30 per cent of its turnover came from womenswear making Levi's the largest womenswear brand in India.

Levi's is growing at 30 to 40 per cent a year in India. The company also launched Sykes from India which has already entered foreign markets.

HALL OF FAME:

BATA | ALLEN SOLLY | BENETTON | PROVOGUE | ADIDAS | TITAN | HIDESIGN
| TANISHQ | TOMMY HILFGER | RAYMOND | TROUSER TOWN

Most admired retailer of the year: Rural Retailing



Received by AMK Sinha, ED, IOCL | Presented by Mahesh Bhatt



Kisan Sewa Kendra (KSK) is the mega rural retail initiative of Fortune 'Global 500' listed Indian Oil, which clocked a turnover of Rs.220,779 crore and profits of Rs.7,499 crore for fiscal 2006.

Over 1,500 KSKs cater to multiple rural requirements – fuel, agri-products, FMCGs, fertilizers, seeds, tools and implements etc. in association with Oriental Bank of Commerce, Indo Gulf Fertilizers, National Seeds Corp., Dabur etc. and also provide public utilities and community health services. These low cost rural retail hubs have shown fairly handsome returns and YoY profit growth of 400 per cent.

HALL OF FAME:

ITC CHOUPAL SAGAR | DCM HARIYALI KISAAN BAZAAR | TATA KISAN SANSAR | GODREJ AADHAR

Most admired retailer of the year: Catering Services



Received by Partha Duttagupta, CEO, Barista | Presented by Bhagyashree and Paul Martin, Planet Retail



Gaining most votes amongst consumers, Barista, a pioneer in establishing the concept of "organised coffee retailing as an experience for the customer" on a pan-India level, achieved 22 per cent increase in same store growth – driven by a significant jump in tickets in the last fiscal.

Barista has 161 outlets with about 1.5 lakh sq.ft of retail space spread across 30 cities. Square feet space has grown about 35 per cent over last year; sales grew about 31 per cent with a bottom-line improvement by 7 per cent of net sales. Barista's innovative offerings like 'luv mug' 'double trouble', movements into occasion-driven merchandise – metallic coasters, sweet nothings etc. and successful extension to Barista Crème (nine so far) have driven ticket growth substantially.

HALL OF FAME:

CAFÉ COFFEE DAY | DOMINOS PIZZA | MCDONALD'S | PIZZA HUT | YO! CHINA

Most admired retailer of the year: Food & Grocery



Received by Rakesh Biyani, CEO, Pantaloon Retail, Sadashiv Naik, CEO - Food Bazaar, Narendra Baheti, MD, Pantaloon Food Products (India) | Presented by Michael Degen, ED, Messe Dusseldorf and Dr. Bernd Hallier, EuroShop

HALL OF FAME:

| RELIANCE FRESH | SPENCER'S DAILY | SUBHIKSHA | SPINACH | BIG APPLE
| NAMDHARI'S FRESH

FOOD BAZAAR

Food Bazaar, the supermarket retail format of Pantaloon Retail, by far remains unbeaten in its category with highest share of votes across consumers and industry professionals. Food Bazaar achieved 74 per cent YoY growth, contributing almost 30 per cent to Pantaloon Retail's turnover during '06-07. Food Bazaar's private labels like Tasty Treat and Fresh & Pure are now present in 42 categories and are among fastest growing consumer brands in the country. Besides being present as stand alone stores in high traffic areas, Food Bazaars are also present as cut-ins within all Big Bazaar stores and Central malls.

The chain undertook healthy expansion in FY 06-07, making its presence felt in nearly 26 new cities and adding 40 stores taking the total tally to 86 stores with about 8.5 lakh sq.ft of retail space.

Most admired retailer of the year: Leisure



Received by B S Nagesh, MD, Shoppers' Stop | Presented by Padmini Kolhapure and Francis McAuley, International Director, Debenhams

HALL OF FAME:

| ARCHIES | LANDMARK | MUSIC WORLD | ODYSSEY | PLANET M
| DISNEY ARTIST | BOOK CAFÉ

CROSSWORD

Crossword, the 46-store chain from Shopper's Stop Ltd. won 30 per cent votes of professionals polled in the leisure category. With over 1,00,000 loyal customers already, Crossword is reaching to its customers via three formats - 28 Corner Stores (500-1,500 sq.ft), 8 Brand Outlets (2,500-6,000 sq.ft) and 10 Flagship Stores (7,000-plus sq.ft) spread across 13 cities. Planning 100 stores in the next three years, Crossword is expecting sales of Rs.125 crore this fiscal against Rs.96 crore in the previous fiscal.

YoY growth shows number of stores increasing from 31 with 129,867 sq.ft in '05-06 to 43 with 191,931 sq.ft in '06-07 and 50 with 210,000 sq.ft projected for '07-08, with sales YoY growth of 37 per cent, 23 per cent and 301 per cent in the three respective years.

Most admired retailer of the year: Consumer Durables & Electronics



Received by Sanjay Shaw, Business Head, HCL Infosystems | Presented by Arjun Gehlot of Ambience Group

HCL

HCL, which pioneered not only the Home PC concept in the country but was also the first one to take it through retail to end consumers and buyers, was awarded for having 38 outlets in 32 cities – covering a space of about 2.25 lakh sq.ft – ready and operational in 11 months flat. Additionally HCL also retails from a 1,000-plus retail points ensuring retail presence in 322 cities.

HCL Digilife is perhaps the only store to showcase how technology works together – like a mobile phone with a PC, iPod with a PC, and also houses a separate gaming zone that offers console gaming and PC gaming.

HALL OF FAME:

| CROMA | LG SHOPPE | NOKIA | SONY WORLD | MOBILENXT | VIVEK'S | SAMSUNG

Most admired retailer of the year: Entertainment



Received by Prakash Jha (on behalf of Adlabs) | Presented by Klaus N. Hang, Editorial Director & Publisher, Sportswear International and Dr. Rolf Grisebach, Member of the Board of management, Deutscher Fachverlag

ADLABS

Adlabs, a member of the Anil Dhirubhai Ambani Group, is one of the leading cinema exhibition companies in India with a dominant presence across the value chain: production of films and TV content, film processing and services, domestic and international distribution of content and cinemas. Adlabs currently has a market capitalisation of over Rs.2,000 crore.

Adlabs recently acquired all the properties of Rave Cinemas, which has helped in ramping up its operations in northern India. It has properties in Delhi, Kolkata, Hyderabad and Bangalore in the pipeline and is expanding rapidly across tier II cities. With one IMAX theatre, 30 properties and 105 screens, the cinema division grew by 183 per cent to Rs.114 crore, making Adlabs the largest cinema chain in the country. In the year to come, more than 20 million people are expected to watch a movie on an Adlabs screen.

HALL OF FAME:

| CINEMAX | INOX | PVR CINEMAS | FUN MULTIPLEX | SRINGAR CINEMAS

Most admired retailer of the year: Pharmacy & Healthcare



Received by Ashish Kirpal Pandit, CEO, Fortis HealthWorld | Presented by Prakash Jha and Joseph Leftwich, RMC

HALL OF FAME:

| 98.4 | APOLLO CLINICS & PHARMACIES | THE MEDICINE SHOPPE | GUARDIAN
| TRUST CHEMISTS & DRUGGISTS | LIFEKEN



Fortis HealthWorld (FHWL), drawing its lineage from Ranbaxy Laboratories and Fortis Healthcare, announced its retail foray in February this year with planned investments of Rs.800 crore to open 1,000 health stores in 400 towns by 2011. It opened its first 10 stores on a single day on March 1, 2007 and christened it as the "BIG SMILE DAY".

Catering to the health needs of a family under one roof, the stores provide products and services such as Prescription & OTC drugs, Diagnostic Kits, Fast Moving Health and Consumer Goods, a pathology test collection centre, Loyalty programs, prescription reminders, and 24x7 operations – ensuring "Good Health for Life" of a family and society at large.

FHWL also recently tied up with Hariyali Kisaan Bazaar to set up primary health center in rural India.

Most admired retailer of the year: Beautycare & Fitness Centres



Received by Ram Iyer, Chief of Operations, Kaya | Presented by Pooja Bhatt and Karen Eidsvik, Regional Director Asia, Subway

HALL OF FAME:

| HEALTH & GLOW | LAKME BEAUTY SALON | L'OREAL | TALWALKARS | VLCC

kaya skin clinic™

A pioneering initiative – a personalised chain of skin care solutions from Marico – Kaya Skin Clinics offer advanced skincare services delivered by trained practitioners and are housed in a Zen-like ambience of a spa. Voted to the top by both consumers and industry professionals, 48 Kaya Skin Clinics covering a space of about 72,000 sq.ft achieved about 75 per cent growth in turnover this year and touched profitability in FY06-07. Kaya has a presence today in over 16 cities and plans to expand 15 more clinics in the coming year.

At Kaya, skin care needs of both men and women are met through a series of unique and personalised treatments. Over three lakh customers have so far experienced the superior services of Kaya.

Most admired retailer of the year: Home & Office Improvement



Received by Kishore Biyani, CEO, Future Group | Presented by Zeenat Aman and Preben Bailey, Secretary General, ISO

HALL OF FAME:

| HOME STOP | @ HOME | FAB INDIA | HOME CENTRE | TTK PRESTIGE | ARTD'INOX



Home Town, the flagship format of Home Solutions Retail (India) Limited, a Future Group company, successfully launched the Home Town format during the year 2006-07. With three stores already operational in Noida, Ahmedabad and Hyderabad covering about 4,55,000 sq.ft, Home Town plans six additional outlets scheduled to come up in Thane, Pune, Lucknow, Bangalore, Gurgaon and Kolkata.

Home Town is designed as a one-stop destination for all home building and improvement requirements and provides a vast range of products and categories along with services like those of architects, plumbers, electricians, interior designers, painters etc. – making it a first ever retail model for Indian consumers.

Most admired retailer of the year: Forecourt



Received by M S Damle, GM (Mktg) and B Gururajan, GM (Retail), HPCL | Presented by Ian Watt, Int. Business ED, Old Mutual Investment Group



HPCL, with around 8,000 retail outlets and an average 4.5 million transactions per day, added forecourt space by 40 per cent. It also expanded customer conveniences to 909 retail outlets, covering a space of about 2.3 lakh sq.ft with a host of non-fuel offers – department stores, coffee kiosks, cybercafés, courier services, e-ticketing, music shops, auto LPG stations, automatic service centers, ATMs and food counters by leading food chains. The result was a jump in profits by 20 per cent in non-fuel sales. HPCL branded fully automated e-fuel stations are equipped with outdoor automatic billing/ payment terminals and GPS based vehicle tracking system and electronic sealed parcel delivery system of tank trucks. Most popular amongst industry and consumers, HPCL retains the title for the second consecutive year.

HALL OF FAME:

| INDIAN OIL | BHARAT PETROLEUM | RELIANCE PETROLEUM

Most admired retailer of the year: Telecom & Mobile Services



Received by Manu Talwar, CEO, Bharti Airtel | Presented by Tim Hall, MD and Debbie Thirlwall, Director, L&H Solutions



Bharti Airtel Limited is India's largest integrated and the first private telecom services provider with a footprint in all the 23 telecom circles. Airtel is structured into three individual strategic business units (SBU's) - mobile services, broadband & telephone services (B&T) & enterprise services. Airtel had an aggregate of 42.68 million customers as of end of May'07, consisting of over 40.74 million mobile customers. Airtel telecom products retail from 1,000-plus EBOs and thousands of MBOs across the country.

The retailer was by far the most popular among both industry professionals and consumers.

HALL OF FAME:

| HUTCH | RELIANCE MOBILE | TATA TRUE VALUE | THE MOBILE STORE

Most admired retailer of the year: Retail Marketing Campaign



Received by Arti Mehta, CMO, The MobileStore | Presented by Gary Moody, Director, Int. Bus. Dev, Broadway Malyan



The MobileStore, an Essar Group retail venture with over 260 stores in 22 cities, made a strong impact in just six months of its launch – a laudable retail marketing case study.

The marketing effort had a 360 degree approach with the marketing strategy and communications built around brand values of Fun and Value. This approach was taken across all media from TV to in-store and across. There was unprecedented buzz around ground activation programmes such as a "Rock with Rolls" promotion with the Rolls Royce Phantom, by creating a never-before ground carnival where any consumer could enjoy a free ride in The MobileStore-branded Phantom.

HALL OF FAME:

| INDIAN OIL | PANTALOONS | SPINACH | THE LOOT | METRO SHOES | PVR
| HPCL | ETHOS | PROVOGUE | LIFESTYLE | FORTIS HEALTHWORLD | TANISHQ
| MCDONALD'S | ADLABS | PIRAYMD | SUBHIKSHA

Most admired retailer of the year: Effective Technology Application



Received by B S Nagesh, MD, Shoppers' Stop | Presented by Jayne Rafter, Publishing Director, RLI and Michael Green, MD, IMSG



A jury comprising key IT vendors and industry professionals adjudged Shoppers' Stop as the most effective IT user.

Shoppers' Stop Ltd (SSL)'s affiliated companies operate 24 department stores, 46 Crossword bookstores and one hypermarket named HyperCity.

SSL successfully implemented new technology solutions that would enable it to efficiently and profitably grow its retail models, as well as ensure the company's success, particularly that of its new hypermarket business. Its IT implementation enabled it to optimise its supply chain for on-time deliveries, mining transactional data to gain more insight on customer needs. To ensure consistency and uniformity of fixtures across its stores in a given business unit, Shoppers' Stop has a well placed system for space planning and replenishment applications.

HALL OF FAME:

| AIRTEL | INDIAN OIL | RELIANCE RETAIL | THE MOBILE STORE | SPINACH
| METRO SHOES | ETHOS | MADURA GARMENTS | SPENCER'S
| DCM HARYALI KISAAN BAZAAR | PIRAYMD

Most admired retailer of the year: Retail Design & VM



Received by Andrew Levermore, CEO, HyperCity | Presented by Manish Kalani, MD, EWDPL



K. Raheja Corp owned Hypercity has matched global benchmarks with unparalleled space planning and planogramming. The first Indian store to win the Award of Merit for Large Format Specialty Store at the United States International Design Awards in New York early this year, HyperCity was also voted into the '100 Shops You Must Visit' global list by Retail Week magazine in the UK. magazine. It spent Rs.21 lakh on innovative thematic VM on a single store resulting in dramatic increment in sales.

Hypercity is to invest Rs.1,500 crore in 68 hypermarts and 250 convenient stores named Expresscity (three such stores launched in Jaipur) over the next five years. Another format focusing on hi-end customers is also on the cards.

HALL OF FAME:

| @ HOME | CROMA | HYPERCITY | ITC CHOUPAL SAGAR | LIFESTYLE
| SHOPPERS' STOP | THE MOBILE STORE | TOMMY HILFIGER | VU TECH
| BARISTA | SPINACH | GUARDIAN | THE LOOT | GODREJ AADHAR
| TITAN - FASTTRACK | PIRAYMD

Most admired retailer of the year: Employee Satisfaction



Received by Manoj Chakravarti, Advisor - Corporate, Titan Industries | Presented by Pranay Sinha, President & CEO, Select Infrastructure and Shilpa Malik

HALL OF FAME:

| INDIAN OIL CORPORATION | ITC CHOUPAL SAGAR | MADURA GARMENTS
| SHOPPERS' STOP | PIRAMYD | ADLABS | TOMMY HILFGER
| NIRULAS | HYPERCITY | PVR | VLCC | ODYSSEY | MCDONALD'S

TITAN INDUSTRIES

Titan Industries, recipient of President of India's Award, and Friends of BIL Award for employing the disabled, was honoured for innovative programmes for employee satisfaction.

Titan Industries, with 88 Tanishq stores ('06-07 retail turnover Rs.125.2 crore) in 64 cities, and 223 'World of Titan' stores ('06-07 retail turnover Rs.321 crore) in 110 cities, is the India's leading manufacturer/ retailer of watches and jewellery.

The 'Face Of Titan' programme is a classic example of what the company does to motivate, educate and retain talent. Despite 98% of Titan's frontline staff in third party roles, it has successfully implemented programmes where the franchisee and company staff have equal career opportunities within the organisation.

Most admired retailer of the year: Supply Chain & Logistics



Received by Varuna Raina, AM, Retail (West), Madura Garments | Presented by David Herridge, Director, Supply Chain Solutions, JDA

HALL OF FAME:

| BIG BAZAAR | HYPERCITY | INDIANOIL | RELIANCE RETAIL
| SHOPPERS' STOP | METRO SHOES | COFFEE DAY XPRESS



India's largest apparel company Madura Garments, a unit of Aditya Birla Nuvo, with Rs.675 crore turnover and hundreds of retail stores across different formats and brands like Louis Philippe, Van Heusen, Allen Solly, Peter England, Esprit etc., faced challenges with its vast numbers of SKUs, diverse geographical locations and most importantly the need to present the consumer an ensemble in an integrated manner.

The company invested Rs.16 crore in setting up an effective supply chain system, and successfully implemented the RFID technology linking all facets of MG businesses to ensure on time delivery. The system helped achieving delivery levels of over 90 per cent last fiscal.

Most admired retailer of the year: Innovative Concept



Received by Harmmeet Pental, CEO, VLCC | Presented by Hemant Kalbag, Principal, AT Kearney



VLCC has been recommending well-balanced, nutritive, healthy meals to its clients for nearly two decades. Now, with their new concept restaurants "ALIVE", VLCC reaches out to a growing base of consumers that seek delicious yet nutritious food.

VLCC Alive – an innovative model offering a dining experience that is fun, fresh and healthy – is a retail model that is engineered to deliver a promise in an affordable and easy to reach format. VLCC Alive so far has launched three formats – Food Court, Casual Dine-in and Take Away. Alive has also introduced a unique concept of "Goodness Count", which helps the patrons know what they eat, the calorie intake, and the nutritive value of each dish.

HALL OF FAME:

| THE MOBILE STORE | THE LOOT | VU TECH | SPINACH | GUARDIAN | METRO SHOES
| PVR TALKIES | FUN MULTIPLEX | MCDONALD'S DRIVE THRU | DCM HARIYALI KISAAN BAZAAR
| ADLABS | KAYA SKIN CLINIC

Most admired retailer of the year: Socially Responsible



Received by Vikram Bakshi, Director, McDonald's India (on behalf of PVR) | Presented by Reg Athwal, Chairman, World CEO Forum



PVR NEST is the CSR initiative of PVR Cinemas so as to spearhead a movement for better social conditions. Under this, the PVR Childscapes project at Delhi is benefiting some 150 children. 'Street to school' is an off-shoot of this programme; over 50 per cent of the attending children are expected to be mainstreamed into govt. schools. "PVR Ki Pathshala" provides support to 75 labourers' children to obtain basic literacy and school certificates. Green Films provides children a forum for learning key environmental issues, an Environmental-Educative-Entertaining (EEE) campaign through interactions between lesser privileged and privileged children to facilitate their contribution towards a healthier community environment. This campaign is expected to reach some 10,000 children.

HALL OF FAME:

| SPINACH | GUARDIAN | HYPERCITY | DCM HARYALI KISAAN BAZAAR
| TITAN INDUSTRIES | PIRAYMD

IMAGES Award for Retail Turnaround Story of the Year



Received by Manoj Chandra, VP, Mktg. & Customer Service, Bata | Presented by Steve Barnett

Bata

Bata registered popularity amongst consumers, achieved 182 per cent growth in profit last year through over 1,000 stores, and effected a remarkable image turnaround.

Bata achieved a Rs.40 crore profit on a turnover of close to Rs.800 crore. In February '05, Bata losses were nearing Rs.64 crore, the company was dogged by union problems. Last year it settled matters with unions, floated the VRS, shut down unviable shops, gave lucrative staff incentives and adopted better stock management.

By focussing on premium products, outsourcing mass merchandise, launching vibrant youth brands, opening spacious lifestyle stores (70 this year, 200 in the next three) Bata expects to be a Rs.1,000 crore company soon.

IMAGES Award for Retail Turnaround Story of the Year



Received by Anurag Rajpal, VP, Apparel & Nimish Shah, VP, West Zone, Spencer's | Presented by Steve Barnett

spencer's

Year 2006 saw a major transformation of the Rs.13,000 crore RPG Group's retail venture with its retail formats and operations given a complete makeover as Spencer's. Rapid expansion with announced investments of Rs.1,000 crore in Spencer's, and Rs.250-300 crore for smaller retail businesses such as RPG Cellucom, Music World, and Books and Beyond. RPG successfully revitalised the existing stores and also launched five different formats within Spencer's.

RPG Retail operates now 250 Spencer's, 280 Music Worlds, 70 RPG Cellucoms, in addition to Spencers Travel Services. For Spencer's alone, retail space is expected to grow from present 1 million sq.ft. to 2 million sq.ft. covering 70 towns next year. The company saw growth of more than 100 per cent last year and is expected to repeat that in the current year.

Most Admired Retail Company of the Year



Received by Kishore Biyani, CEO, Future Group | Presented by Shishir Baijal, CEO, Kshitij Investment Advisory Co

HALL OF FAME:

| RPG RETAIL | RELIANCE RETAIL | SHOPPER'S STOP LTD | TITAN INDUSTRIES
| INDIAN OIL CORPORATION | TRENT LTD.



Pantaloon Retail (India) Limited is India's leading retailer in both 'value' and 'lifestyle' segments. During the year '06-07, the company increased its operations from 3.5 mn sq.ft to 5.5 mn sq.ft of retail space with estimated sales of Rs.3,800 crore. It currently operates 450 stores that attract 150 million footfalls and employ over 20,000 people across 45 cities.

The company's leading formats include Pantaloons, Big Bazaar, Food Bazaar, Central, a chain of seamless destination malls, Depot, Shoe Factory, Brand Factory, Top 10, mBazaar and Star & Sitara Salons. The company was awarded the International Retailer of the Year 2007 by the US-based National Retail Federation, and the Emerging Market Retailer of the Year 2007 at the World Retail Congress.

Most Admired Retail Face of the Year: Kishore Biyani



Received by Kishore Biyani, CEO, Future Group | Presented by Amitabh Taneja, Chairman, Images Group

HALL OF FAME:

| B S NAGESH | SUNIL BHARTI MITTAL | MUKESH AMBANI

Kishore Biyani is the Managing Director of Pantaloon Retail (India) Limited, which expects to clock sales of USD2 billion this fiscal, and the Group CEO of Future Group. He has led Pantaloon Retail's emergence as the India's leading retailer operating multiple retail formats that now cater to almost the consumption basket of a large section of Indian consumers. The year, 2006 marked the evolution of Future Group, that brought together the multiple initiatives taken by group companies in the areas of Retail, Brands, Space, Capital, Logistics and Media.

Biyani was awarded the Ernst & Young Entrepreneur of the Year 2006 in the Services Sector and the CNBC First Generation Entrepreneur of the Year 2006.

Biyani's semi-autobiographical book 'It Happened In India', which was launched in April '07, has sold over 1 lakh copies and is now being translated into five regional languages.