



**8-9 MAY 2024  
MUMBAI**  
JIO WORLD CONVENTION CENTRE

**ACCELERATING  
RETAIL@SCALE**

CONCURRENT SHOW  
**RETAIL  
TECH.NXT**  
RETAIL TRANSFORMATION. CURATED

**Agenda**

*Note: Agenda Session Titles, brief, speakers, dates and timings are subject to change*

**Day 1 | Wednesday, 8th May 2024**

<b>08:00 am onwards</b>					<b>Registration and Networking</b>				
<b>09:00 am -10.00 am</b>					<b>PRC WARM UP @ THE RETAIL THEATER</b>				
<b>09.30 am - 10.00 am</b>					<b>WHO'S THERE? INTRO CHAT WITH PARTICIPANTS Anchor: Juan de Lascurain, CEO, Dream Big World</b>				
<b>10:00 am onwards</b>					<b>PARALLEL SESSIONS</b>				
<b>10:00 - 02:00 pm</b>					<b>HALL 1</b>				
<p><b>10.00 am - 10.05 am</b> <b>PRC INTRO</b> by PrachiAI <b>OPENING INTRO</b> by MC Anish Trivedi, President &amp; CEO, Alenka Media</p>		<p><b>10.10 am - 10.30 am</b> <b>KEYNOTE:</b></p>		<p><b>12.00 noon - 12.10 pm</b> <b>KEYNOTE: THE FUTURE OF LOGISTICS IN RETAIL by DHL</b></p>		<p><b>12.10 pm - 12.30 pm</b> <b>FIRESIDE CHAT</b> <b>Guest Speaker:</b> Sreekanth Chetlur, Head of eCommerce, Shoppers Stop <b>Host:</b> Chirag Taneja Founder GoKwik</p>		<p><b>12.30 pm - 12.40 pm</b> <b>KEYNOTE:</b> <b>CRACKING THE CODE OF D2C PROFITABILITY AT SCALE</b></p>	
<p><b>10.05 am - 10.10 am</b> <b>WELCOME ADDRESS</b> Bhavesh Pitroda, Convenor, PRC &amp; CEO, IMAGES Group</p>		<p><b>10.30 am - 11.00 am</b> <b>LAUNCH OF SPECIAL EDITION &amp; FELICITATIONS</b> <b>DIGITAL TRANSFORMERS - CATALYSING RETAIL REVOLUTION</b> <b>CIOs / CTOs / CDOs/ CMOs/ CDMOs, Heads of Ecommerce / Omnichannel / Supply chain / Operations / Fulfilment/ Analytics &amp; Insights</b></p>		<p><b>12.40 pm - 12.50 pm</b> <b>KEYNOTE: FUTURE OF HIRING/WORKFORCE IN RETAIL BY Apna</b></p>		<p><b>12.50 pm - 01.30 pm</b> <b>THE POWER OF DATA-DRIVEN DECISION-MAKING</b> How to leverage data analytics and consumer insights to drive product development, refine merchandising strategies, and optimize marketing campaigns.</p>		<p><b>01.30 pm - 02.00 pm</b> <b>FIRESIDE CHAT: DIGITAL TRANSFORMATION IN RETAIL: LEVERAGING E-COMMERCE AND SOCIAL MEDIA</b> Bhavana Jaiswal, Country e-comm head, Ikea</p>	
<p><b>11.00 am - 12.00 noon - RETAIL CXOS OPEN HOUSE : NAVIGATING TECH &amp; INNOVATION IN RETAIL CRISP INSIGHTS, EXPERIENCES, CHALLENGES, AND STRATEGIES FOR DRIVING TECHNOLOGY INNOVATION AND DIGITAL TRANSFORMATION</b></p>									
<p>Abhinav Gairola, Head E-commerce &amp; Marketplace, Campus Sutra Akash Valia, SVP-Strategy (Alliances), Pharmedy (API Holdings) Amit Arora, CIO, SHR Lifestyles Anil Menon, CIO, Lulu Group Anirban Chakraborti, SVP- Product &amp; Technology, Sangeetha Mobiles Arun Naikar, Chief of Ecommerce, FabIndia Bhavana Jaiswal, Country e-comm head, Ikea Dr. Sandeep Kothaari, CTO, Speciality restaurant Gopinath R, VP - Supply Chain, Inst. Sales &amp; BD, Arvind Fashions Hardik Shah, CTO, Impresario HandMade Restaurants Indresh Pradhan, CIO, Apparel Group India Jyoti Deswal, Director - Modern Trade &amp; E-commerce Business, Lenovo India Kamal Jeet, Sr. Tech Director, NISG - National Institute for Smart Government Ketan Chunchanur, Head- Ecommerce Business, Modenik Lifestyle</p>		<p>Kiran Komatla, Group CTO, Restaurant Brand Asia Kuber Kharbanda, E-commerce Director, Lakshita Fashions Lokesh Wagadre, VP &amp; Head of Tech, Kaya Manoj Patel, CIO, Safari Mayur Pathak, Omnichannel Product Leader, Kushal's Fashion Jewellery Meheriar Patel, Group CIO, Jeena Company Mohit Malik, CTO, Chaayos Monish Kaul, CPTO, Zivame Narendra Motwani, Head- Ecommerce &amp; Digital Marketing, Malabar Gold and Diamonds Navin Singhania, CTO, Stovekraft Piyush Agarwal, VP- Supply Chain, Pepperfry Piyush Chowhan, Retail Tech Expert Prashant Bokil, Group CIO &amp; CISO, Finquest Group - Reid &amp; Taylor, Digjam, Ballarpur Industries</p>		<p>Praveen Shrikhande, CDIO, ABFRL Priyaranjan Manay, Head Marketing, Pepe Jeans India Pulkit Verma, Ecom Head, The House of Rare Rahul Kaushal, AGM- Ecommerce head, Casio India Raj Gopal Nayak, CTO, Metro Brands Rajesh Verma, CIO, Indian Terrain Rajneesh Sharma, Head-IT, Campus Activewear Ranjan Sharma, CIO &amp; Head-Supply Chain, Bestseller India Ranjit Satyanath, Former CTO, Hippo Stores Ritu Agarawal, CDO- Ecommerce, Soch Apparels Sandeep Jabbal, Chief Digital Transformation &amp; Information Officer, Shoppers Stop Sathish Kumar, Head Corporate Strategy &amp; CDC &amp; Communications Officer, Brand Studio Lifestyle Satish Karunakaran, Director - Transformation, Pepe Jeans India</p>		<p>Satish Rana, Head - Retail Sales, Supply Chain &amp; Category Management, Jio- BP, Convenience Stores Shifali Singla, VP - Product &amp; SCM, Lacoste Sreekanth Chetlur, Chief Ecommerce Officer, Shoppers Stop Suman Guha, Lead Omnichannel, CPTO, Reliance Retail Sumit Shah, Co-founder &amp; Leads- Operations, Logistics &amp; Supply Chain, Boheco Ulhas Uday, Business Head - Ecommerce, Seiko Vaibhav Baweja, Head- Ecommerce, Bestseller India Vinod Kapote, Head IT, Trent Vipin Gupta, CTO, Starbucks Vikram Gaur, Global Head of Information Security, Lenskart Yogendra Kumar Singh, CIO/Head-IT and SAP, Barista Coffee Zahid Ansari, VP - Information &amp; Retail Technology, Forever New</p>			

**PARALLEL SESSIONS - 10.00 am - 02.00 pm**

**THE HALL OF FAME - SUCCESS STORIES - MARKETING CAMPAIGNS - Presentations by Finalists to Jury :  
SOCIAL MEDIA, CELEBRITY ENDORSED, DISCOUNT SALES , MULTI MEDIA & SOCIAL CASE CAMPAIGN**

**HALL 2**

**10.00 am - 10.05 am**

**PRC INTRO** PrachiAI & **WELCOME ADDRESS** by MC: Lee Clark

**10.05 am - 10.10 am**

**WHAT'S NEW AT PRC WHAT YOU CAN'T MISS?**

Vineet Chadha, COO - Retail, IMAGES Group

**10.15 am - 10.30 am**

**REAL ESTATE OUTLOOK 2024-25**

REPORT LAUNCH & KEYNOTE

**10.30 am - 10.40 am**

**LAUNCH OF INDIA PHYGITAL INDEX REPORT**

By Fynd, IMAGES GROUP & PwC Strategy&

**KEYNOTE:** Harsh Shah, Co-Founder, Fynd

**10.40 am - 11.00 am**

**FIRESIDE CHAT - 1 (Fynd)**

Bhakti Modi, Co-Founder, Tira, Reliance Retail\*

**11.00 am - 11.40 am**

**PANEL 1 OPPORTUNITY BHARAT -**

**The Many Avatars Of The World's Most Exciting & Aspirational Market**

The session delves into the diverse facets of India's vibrant retail landscape and explores the dynamic opportunities and challenges present in the Indian market, renowned for its diversity, rapid growth, and untapped potential. From evolving consumer preferences to innovative business strategies, industry leaders will share insights on navigating this exciting and aspirational market, offering valuable perspectives on driving growth and success in the retail sector.

**Panel:**

Ajoy Chawla, CEO, Jewellery Division, Titan Company

Anuj Singh, MD & CEO, Spencer's Retail

Arvind Mediratta, MD & CEO, Hippo Stores

Sandeep Varaganti, CEO, JioMart, Reliance Retail

Sunil Kataria, CEO, Raymond Lifestyle

Sushant Dash, CEO, Tata Starbucks

**Moderator:** B S Nagesh, Founder, TRRAIN

**11.40 am - 12.15 pm FIRESIDE CHAT - 2**

**A TALE OF TWO MERCHANTS**

Turnaround guru Shailesh Chaturvedi gets talking to growth master Venkatesalu P on perfecting the 'merchant mindset' for retail. Discover how these leaders crafted their distinct ideologies for delivering growth with profitability, not at the cost of it. A masterclass for everyone trying to crack the elusive code to building powerful, high-EBITDA retail businesses.

**Speakers:**

Venkatesalu P, CEO & ED, Trent

Shailesh Chaturvedi, MD & CEO, Arvind Fashions

**12.15 pm - 12.55 pm**

**PANEL 2 WHAT'S HOT, WHAT'S NOT IN RETAIL**

**- Emerging Consumption Categories, Retail Formats And Channels**

This insightful discussion delves into the latest trends shaping the retail landscape, highlighting what's gaining traction and what's losing relevance among consumers. From innovative product categories to evolving shopping preferences, panellists will share valuable insights and perspectives on navigating the dynamic retail market.

**Panel:**

Gopal Asthana, CEO, Tata CLiQ

Kavindra Mishra, ED & CEO, Shoppers Stop

Rajiv Nair, Group CEO, Kaya India

Rajneet Kohli, CEO & ED, Britannia

Vineet Gautam, CEO, Bestseller India

Warren Paul, Head-Convenience Business, India, Reliance BP Mobility

Yanira Ramirez, Country Sales Manager, H&M India

**Moderator:** Bijou Kurien, Chairman, Retailers association of India

**12.55 pm - 01.00 pm**

**REPORT LAUNCH**

**RETAIL IN INDIA - A Deep-Dive Retail Intelligence Report**

**01.00 pm - 01.20 pm**

**KEYNOTE 3**

**DESTINATION NEXT - Linking businesses with opportunities - matchmaking for ideal retail destinations.**

Vasco Santos, Global Sales & Leasing Director, Ingka Centres

**01.20 pm - 02.00 pm**

**PANEL 3**

**ACCELERATING RETAIL @ SCALE - Aligning Strategies For India's Next 500 Million Consumers**

With the emergence of a new wave of consumers, this panel explores innovative approaches to scaling retail operations and reaching untapped markets effectively. Panellists will share insights on adapting business models, leveraging technology, and addressing unique consumer preferences to drive growth in this dynamic market.

**Panel:**

Aastha Almast, Co-founder & CEO, The New Shop

Deepak Chhabra, MD, Timex India

K Radhakrishnan, Co-founder, Tata Starquik

Kumar Nitesh, CEO, AJIO Business & Trend Footwear

Nitin Chhabra, CEO & Co-founder, Ace Turtle

Sunil Nayak, CEO, Reliance Jewels

**Moderator:**

Sagar Daryani, Co-founder & CEO, Wow! Momo Foods

**PARALLEL SESSIONS**

**THE HALL OF FAME - SUCCESS STORIES - MARKETING CAMPAIG - Presentations by Finalists to Jury FESTIVAL SALES CAMPAIGN & SEASONAL CAMPAIGN**

Hall 1	Hall 2	RETAIL THEATER	BOARDROOM
<p><b>02:40 - 03:30 pm</b>  <b>MASTERING CX IN THE PHYGITAL REALM</b>                      Unifying Online + Offline and redefining premium customer experience on multiple touch points.</p> <p><b>Panel:</b>                      Ankur Sarawagi, SVP, Shiprocket                      Dr. Sandiip Kothaari, CTO, Speciality Restaurant                      Piyush Chowhan, Retail Industry Professional                      Sathish Kumar, Head Corporate Strategy &amp; CDC &amp; Communications Officer, Brand Studio Lifestyle                      Ulhas Uday, Business Head - Ecommerce, Seiko Vinculam, Path Finder</p> <p><b>Moderator:</b> Ranjan Sharma, CIO &amp; Head-Supply Chain, Bestseller India</p> <hr/> <p><b>03:30 pm 03:40</b>  <b>KEYNOTE ADDRESS:</b> Accenture</p> <hr/> <p><b>03:40- 04:40 pm</b>  <b>RETAIL TECH CASE STUDIES</b>                      Retail transformation has been underway for some time. What is different in 2024, however, is the speed and the multiple ways in which this is playing out. Modern technology has the power to transform both quantitative and qualitative metrics of retail, right from measurably boosting cost-efficiencies, brand sales, and value to creating intuitive customer engagement occasions that surprise and awe.</p> <p><b>Tech.NXT 2024 brings live case studies by tech solution providers along with their retail partners</b></p> <p>Case Study : JustLilThings: Fast Growth of 10x and Beyond.                      Karan Goyal, Founder &amp; CEO, Kreative Digitals</p> <hr/> <p>Case Study by Ayata Commerce                      Case Study by Vasy ERP</p>	<p><b>02:40 - 03:30 pm</b>  <b>SEASONLESS COLLECTIONS AND CAPSULE DROPS:</b>                      Transition from traditional seasonal collections to seasonless product offerings and frequent capsule drops. Embrace a "see now, buy now" approach to deliver on-demand and create a sense of exclusivity and urgency that drives impulse purchases and repeat visits to stores and online platforms.</p> <p><b>Panel:</b>                      Charath Narasimhan, CEO, Indian Terrain                      Co-founder &amp; CEO, Spykar Lifestyles                      Manish Poddar, Founder and CEO, The House of Rare                      Sanjay Vakharia,                      Sanjeev Rao, CEO, Being Human Clothing                      Shital Mehta, MD, Lifestyle International                      Tushar Ved, President, Apparel Group</p> <p><b>Moderator:</b> Rajesh Jain, MD &amp; CEO, Lacoste India</p> <hr/> <p><b>03:30 pm - 03:45 pm</b>  <b>KEYNOTE: BRIDGING THE PHYSICAL AND DIGITAL IN EYEWEAR -</b>                      Functional blueprint for bringing a culture of digital innovation within the business of eyewear</p> <p>Jo Black, CEO &amp; Co-founder, bbase Design Group</p>	<p><b>02:40 - 03:30 pm</b>  <b>PRESSURE OF PROFITABLE EXPANSION</b>                      Navigating the pressure of expansion and the uncertainty of new location viability more effectively, minimizing risks and maximizing the success of retail expansion efforts.</p> <p><b>Panel:</b>                      Abhinav Agarwal, National BD Head, Levi's                      Akshat Agarwal, BD Head - North &amp; East India, McDonald's                      Arun Pillay, Head BD, Store Design &amp; Construction, Metro Brands                      N P Singh, Director- Retail Development, Samsonite                      Rakesh Ajila, Senior Director - Real Estate &amp; Brand Expansion - cure.fit (cult.fit)                      Sahil Kansal, Head of Property &amp; Franchising, Infiniti Retail - Croma</p> <p><b>Moderator:</b>                      Pankaj Renjhen, COO &amp; Jt. MD, Anarock</p>	<p><b>02:40 - 03:40 pm</b>  <b>ROUNDTABLE</b>  <b>AI IN RETAIL</b>  <i>For Food &amp; Grocery Retailers</i>  <b>RT Partner: Yango Tech</b></p> <ol style="list-style-type: none"> <li>Importance of AI in retail</li> <li>What solutions are in spotlight (What solutions are important for your company and why)                             <ul style="list-style-type: none"> <li>- In-App Search and Personalization</li> <li>- Demand Forecasting and Inventory Management</li> <li>- Assortment and Pricing Management</li> <li>- Pickers and Couriers Routing</li> <li>- Customer and Employee Support</li> <li>- Computer Vision and Augmentation</li> </ul> </li> <li>How grocery retailers implement solutions</li> <li>What criteria help retailers to decide (what are criteria for you to decide how to implement AI solutions)</li> <li>Specifics and future trends in Indian market (what will work for India in upcoming future)</li> </ol> <p><b>Panel:</b>                      Aastha Almast, Co-founder &amp; CEO, The New Shop                      Akash Anil Kankariya, Director, Navjeevan Supermarket Chain                      Avinash Tripathi, VP, Concept Head - Freshpik &amp; Fresh Signature, Reliance Retail                      K Radhakrishnan, Co-founder, Tata Starquik                      Lalit Jhawar, Co-founder &amp; COO &amp; CFO , Food Square &amp; LandCraft Agro                      Mithun Appaiah, CEO, Wow! Momo FMCG                      Mohd Saif, Business Head, Bigbasket                      Namit Gupta, MD, Honey Money Top                      Sachin Agarwal, COO, Nature's Basket                      Warren Paul, Head-Convenience Business, Reliance BP Mobility                      Yash Agarwal, Founder, National Mart India &amp; ED, Ratnadeep Retail</p>

PARALLEL SESSIONS		
Hall 1 RETAIL TECH CASE STUDIES - Continues		
THE HALL OF FAME - SUCCESS STORIES - MARKETING CAMPAIGN - Presentations by Finalists to Jury IN-STORE CAMPAIGN, STORE LAUNCH CAMPAIGN & RETAIL LAUNCH: CONCEPT STORE & BRAND DEBUT		
Hall 2	RETAIL THEATER	BOARDROOM
<p><b>03:45 pm - 04:30 pm</b>  <b>OPPORTUNITY TO CREATE SHARPER BRANDS FOR SPECIFIC SEGMENTS</b>                      Explore the potential of crafting distinct brands for niche segments in this session. Learn how innovative positioning and retail formats can create compelling brand experiences that resonate with specific consumer groups. Discover strategies to capitalize on market opportunities and build stronger connections with your target audience for sustained growth and success.</p> <p><b>Panel:</b>                      Aanchal Saini, CEO, Flyrobe                      Agnes Raja George, Founder &amp; MD, Pipin Fashions and Retail                      Arun Sharma, Business Head - Retail, Wildcraft                      Raghunandan Saraf, Founder &amp; CEO, Saraf Furniture                      Shubham Gupta, Founder, Bonkers Corner                      Vishal Mahajan, Founder &amp; MD, Optimal Retail</p> <p><b>Moderator:</b>                      Dhiraj Agarwal, CEO &amp; Co-founder, Campus Sutra</p> <hr/> <p><b>04:30 pm - 05:00 pm</b>  <b>NAVIGATING THE DIGITAL FRONTIER: PERSONALIZATION AND TARGETED MARKETING STRATEGIES</b>                      How marketers can overcome the ongoing challenge of effectively reaching and engaging with the target audience.</p> <p><b>Panel:</b>                      Amit Bagga, Co-founder, CEO &amp; CMO, Daryaganj Hospitality                      Amrith Gopinath, CMO, DLF Retail                      Chitrang Goel - EVP &amp; Business Head, Dunkin'                      Kamal Arora, Lead- Marketing &amp; Clinical Partnerships, Klinikally                      Mohit Rathod, Co-founder, Truly Desi                      Rajesh Sethuraman, VP - Brand Experience &amp; CMO, Blackberrys</p> <p><b>Moderator:</b> Harpreet Tibb, Promoter, Tibbs Frankie</p>	<p><b>03:30 pm - 04:15 pm</b>  <b>EXPERIENTIAL RETAIL SPACES</b>                      Explore the dynamic landscape of retail spaces across India with Retail CXOs as they share invaluable insights from diverse markets spanning high streets, malls, and cities of all sizes. Delve into the nuanced discussion on maximizing returns while enhancing the dramatic allure of retail environments.</p> <p><b>Panel:</b>                      Amar Preet Singh, Co-founder &amp; COO, Neeman's                      Apoorv Sen, COO, Iconic Fashion India                      Berry Singh, COO, Ace Turtle                      Deepak Yadav, CXO &amp; Chief BD Officer, Shoppers Stop                      Deepika Khare, National Head - BD, Caratlane &amp; Shaya                      Harii Subramaniam Jayaraman, Director - Offline Business, Lenskart                      Ranjeet Thakur, VP &amp; Head - BD, Subway India                      Shailina Parti, COO, Trent (Westside)                      Sumit S Suneja, Chief Expansion Officer &amp; Head-International Markets, Bestseller                      Kapil Kumar Singla, Business Development Head, Jubilant FoodWorks</p> <p><b>Moderator:</b>                      Bimal Sharma, Executive Director &amp; Head of Retail - India, CBRE</p> <hr/> <p><b>04:15 pm - 05:00 pm</b>  <b>FUTURE OF MALL ECONOMICS</b>                      Decoding the DNA of Shopping Centers' Profitability delves into understanding the essential elements that are likely to make dramatic transformation in operations of shopping centers.</p> <p><b>Panel:</b>                      Ashwin Puri, MD &amp; CEO, Lake Shore                      Peayush Agarwal, CEO, V3S Vikas Surya Group                      Prakash Patel, MD, Bhumi World                      Rajendra Kalkar, Business Head - Retail &amp; Hospitality, Adani Realty                      Uddhav Poddar, MD, Bhumika Group</p> <p><b>Moderator:</b>                      Mukesh Kumar, MD &amp; CEO, Quest Properties</p>	<p><b>04:00 - 05.00 pm</b>  <b>ROUNDTABLE</b>  <b>DELIVERING A STATE-OF-THE-ART ORDER FULFILMENT SOLUTION</b>                      Importance of faster &amp; efficient order fulfilment that impacts Customer Loyalty.                      Managing Product Returns like a champ.                      Navigating the shift to newer ecommerce models.                      RT Partner: <b>DHL</b></p> <p><b>Panel:</b>                      Abhinav Gairola, Head E-commerce &amp; Marketplace, Campus Sutra                      Amit Sarda, MD, Soufflower LLP                      Anupam Bansal, Director, Liberty Shoes                      Apeksha Gupta, CEO, John Jacobs                      Deepak Chhabra, MD, Timex India                      Dhruv Toshniwal, CEO, The Pant Project                      Gautam Saraogi, Founder &amp; CEO, Go Colors                      Harshil Salot, Co-founder, The Sleep Company                      Jeetesh Agrawal, VP - Omnichannel Growth, Lenskart*                      K Radhakrishnan, Co-founder, Tata Starquik                      Kuber Kharbanda, E-commerce Director, Lakshita Fashions                      Lavish Soni, Business Head, The House of Rare                      Lokesh Wagadre, VP &amp; Head of Tech, Kaya                      Mohit Rathod, Co-founder, Truly Desi                      N P Singh, Director- Retail Development, Samsonite                      Pradeep Krishnakumar, Co-founder, Zouk                      Priyanka Gupta, Director, GKB Opticals                      Rajesh Verma, CIO, Indian Terrain                      Sachin Agarwal, COO, Nature's Basket                      Shahroz Mirza, Business Head, Meena Bazaar                      Sumit Shah, Co-founder &amp; Leads- Operations, Logistics &amp; Supply Chain, Boheco                      Vin Sharma, Founder, Junior's Brands                      Zahid Ansari, VP - Information &amp; Retail Technology, Forever New</p>

PARALLEL SESSIONS		
THE HALL OF FAME - SUCCESS STORIES - MARKETING CAMPAIGNS - Presentations by Finalists to Jury IN-STORE CAMPAIGN, STORE LAUNCH CAMPAIGN & RETAIL LAUNCH: FLAGSHIP / NEW STORE		
Hall 1	Hall 2	RETAIL THEATER
<p><b>04:40- 05:20 pm</b>  <b>THE DILEMMA OF INTEGRATED MARKETING WITH SINGLE VIEW OF CUSTOMERS</b>                      Navigate the challenges and opportunities inherent in creating a seamless and personalized customer journey across various marketing channels.</p> <p><b>Panel:</b>                      Ritu Agarawal, CDO- Ecommerce, Soch Apparels                      Kamal Jeet, Sr. Tech Director, NISG - National Institute for Smart Government                      Raj Gopal Nayak, CTO, Metro Brands                      Narendra Motwani, Head- Ecommerce &amp; Digital Marketing, Malabar Gold and Diamonds                      Lokesh Wagadre, VP &amp; Head of Tech, Kaya</p> <p><b>Moderator: TBD</b></p>	<p><b>05.00 pm - 06.00 pm</b>  <b>FROM GROUND-BREAKING TO BREAKING GROUND</b>                      Charting new regions and territories to capture the minds of Bharat's consumers. Unique insights from small cities and towns.</p> <p><b>Panel:</b>                      Amit Garg, Head - BD, Cinopolis India                      Gaurav Sachdeva, Retail Head - EBO and SIS, Bestseller India                      Karan Pethani, AVP - Retail Real Estate, Reliance Retail                      Mohit Behal, Retail &amp; BD Head, Octave                      Mohsin Khan, National Head - BD, VIP Industries                      Neerav Sejjal, VP - BD, Spencer's &amp; Nature's Basket                      Sachin Damle, Director - Real Estate, Hardcastle Restaurants (McDonalds West &amp; South)                      Sourav Talukdar, Sr. Manager - BD, Page Industries (Jockey)                      Sumit Ghildiyal, Senior VP- Head BD &amp; NSO, Lifestyle International- Max Division</p> <p><b>Moderator:</b> Preeti Chopra, VP - BD - India &amp; Global, Being Human Clothing</p>	<p><b>05.10 pm - 06.00 pm</b></p> <p><b>KEYNOTE: LILLIPUT LAND: HOW SMALL IS DRIVING INDIA'S MEGA CONSUMPTION STORY</b>                      Rama Bijapurkar, Thought leader on market strategy and consumer behaviour</p> <p><b>REDEFINING THE NEXT DECADE OF RETAIL</b>                      The emergence of Direct-to-Consumer (D2C) brands opening physical stores marks a significant shift in the retail landscape, redefining the trajectory of the industry for the next decade.</p> <p><b>Panel:</b>                      Mandar Dandekar, Partner, Sorin Investments                      Rama Bijapurkar, Thought leader on market strategy and consumer behaviour                      Sanil Sachar, Founding Partner, Huddle Ventures                      Sumit Jasoria, Co-Founder &amp; CEO, NewMe                      V Muhammad Ali, CEO, Forum Malls, Prestige Group                      Yogeshwar Sharma, Chief of leasing &amp; BD, DLF Retail</p> <p><b>Moderator:</b>                      S Raghunandan, Founder, LITE Store Co</p>
HALL 1		RETAIL THEATER
<p><b>06.00 - 07.30 pm</b>  <b>BEERS WITH PEERS</b>                      powered by Pinelabs                      By Invitation Only</p>	<p>06.00 - 06.10 pm Welcome note by Pine Labs                      06.10 - 06.30 pm FIRESIDE CHAT Amrish Rau, CEO, Pine Labs &amp; Kumar Rajagopalan, CEO, RAI                      06.30 - 07.30 pm Networking over Cocktails</p>	<p><b>06.00 - 06.40 pm</b>  <b>FIRESIDE CHAT*</b> Guest Speaker: Kishore Biyani Host: B S Nagesh</p> <p><b>06.40 - 07.00 pm</b>  <b>BRUSH, CANVAS &amp; A PHYGITAL STORE</b>  <b>Inspirational Story of a maverick designer</b> Juan de Lascurain, CEO, Dream Big World</p> <p><b>07.00 - 08.00 pm</b>                      Cocktails</p>
08.00 - 09.00 pm	<b>INDIARETAILING.COM FELICITATIONS OF DIGITAL ICONS</b>	
09.00 - 10.00 pm	<b>ROCK in RETAIL</b>	
10.00 pm onwards	<b>Cocktails, Entrainment &amp; Dinner</b>	

# PHYGITAL RETAIL CONVENTION (PRC)

## Broad Topics & Proposed Sessions

Note: Agenda Session Titles, brief, speakers, dates and timings are subject to change

### Day 2 | Thursday, 9<sup>th</sup> May 2024

08:30 am ...	<b>Registration and Networking</b>	
09:30 am - 10.00 am	<b>Morning Intros</b>	
<b>10.00 pm - 12.20 pm - PARALLEL SESSIONS</b>		
<b>HALL 2 - THE RETAIL BRAIN GAME</b> Conducted by <b>Siddhartha Basu</b>		
<b>THE HALL OF FAME - SUCCESS STORIES - Presentations by Finalists to Jury</b>		
<b>DIGITAL FIRST OFFLINE RETAILER, STARTUP, MARKET EXPANSION: NEW MARKET PENETRATION, MARKET EXPANSION: 360:</b>		
<b>HALL 1</b>	<b>RETAIL THEATER</b>	<b>BOARDROOM</b>
<p><b>10.00 am - 10.15 am</b> <b>KEYNOTE:</b> <b>THE PRESENT &amp; FUTURE RETAIL - AI &amp; PHYGITAL</b></p> <hr/> <p><b>10.15 am - 12.20 pm</b> <b>RETAIL TECH CASE STUDIES</b> Retail transformation has been underway for some time. What is different in 2024, however, is the speed and the multiple ways in which this is playing out. Modern technology has the power to transform both quantitative and qualitative metrics of retail, right from measurably boosting cost-efficiencies, brand sales, and value to creating intuitive customer engagement occasions that surprise and awe.</p> <p><b>Tech.NXT 2024 brings live case studies by tech solution providers along with their retail partners</b></p> <hr/> <p>Case Study by Onebeat</p> <hr/> <p>Case Study by BI Retail Niraj Jaipuria, Founder &amp; Director, BI Retail</p> <hr/> <p>Case Study by Tenovia Murali Balan, Co-founder, Tenovia</p> <hr/> <p>Case Study by AIVID Dhaval Vora, Co-founder &amp; CEO, AIVIDTechVision</p> <hr/> <p>Case Study by Tejas Software Prabhu Vasudevan, Vice President, TEJAS Software</p>	<p><b>10.00 am - 11.00 am</b> <b>MASTERCLASS</b> <b>BUILDING CUSTOMER CENTRIC BUSINESSES IN AN OMNICHANNEL WORLD</b></p> <hr/> <p><b>11.00 am - 11.40 am</b> <b>THE RETAIL CXO'S MASTERPLAN</b> In a world of constant change and innovation, how do CXO's set a clear set of parameters for evaluating fit-for-purpose market shifts and innovations? Profitably growing a retail business is more than about innovation (tech or otherwise). How do CXOs arrive at a wise integration of Strategy, Talent and Processes? <b>Panel:</b> Deepak Jain, CEO, Amante India Jugal Mistry, Founder, Bombay Trooper Kapil Goel, Founder, Exotic India Raghav Somani, Founder &amp; CEO, Headphone Zone Shaishav Mittal, Founder &amp; CEO, Lovely Bake Studio Shannon D'Souza Founder KC Roasters <b>Moderator: TBD</b></p> <hr/> <p><b>11.40 am - 12.20 pm</b> <b>LEASECRAFT: FUTURE RETAIL SPACES</b> Step into the realm of retail real estate and unlock the potential of your mall spaces. A collaborative exploration of LeaseCraft, where every square foot tells a story of retail excellence and innovation. <b>Panel:</b> Ankit Chhabra, VP Retail, SPR Construction Dr. (H.C.) Dheeraj Dogra, Chief Sales &amp; Marketing Officer, MVN Infra Frankline Sen, AVP - Retail Leasing &amp; BD - Luxury Retail, Paras Buildtech Jayen Naik, COO, Nexus Malls Nandini Taneja, VP ReachPro Group <b>Moderator: Yogeshwar Sharma, Chief of leasing &amp; BD, DLF Retail</b></p>	<p><b>GAME-CHANGING OPPORTUNITIES IN THE RETAIL SECTOR / BREAKING THE D2C CEILING</b> Understanding key omnichannel strategies to drive the next phase of growth</p> <hr/> <p><b>THE FUTURE OF OMNI-CHANNEL PAYMENTS: CHALLENGES AND OPPORTUNITIES</b> While omni-channel payments present challenges in terms of integration complexity, security, and regulatory compliance, they also offer significant opportunities for businesses to deliver seamless customer experiences, gain valuable insights, drive innovation, and expand market reach.</p>

PARALLEL SESSIONS		
THE HALL OF FAME - SUCCESS STORIES - Presentations by Finalists to Jury		
INNOVATION IN EMPLOYEE PRACTICE, CUSTOMER SERVICE, PRODUCTS, PACKAGING, DESIGN, RETAIL DESIGN/ EXPERIENCE		
HALL 1	Hall 2	RETAIL THEATER
<p><b>12.20 pm - 12.30 pm</b> <b>KEYNOTE</b> Boni Satani, Co-founder, Zestard Technologies</p> <hr/> <p><b>12.30 pm - 01.10 pm</b> <b>RETAIL 360-DEGREE</b> Why It Matters More Today Than Ever? Valuable insights into why this approach matters more today than ever, to thrive in the dynamic world of retail.</p> <p><b>Panel:</b> Abhinav Gairola, Head E-commerce &amp; Marketplace, Campus Sutra Amit Arora, CIO, SHR Lifestyles Inaayat Guram, Director -Enterprise Innovation, Logic ERP Manoj Patel, CIO, Safari Mayur Pathak, Omnichannel Product Leader, Kushal's Fashion Jewellery Saurabh Jhingan, Director &amp; Co-founder, Ikon Retail - Latin Quartres</p> <p><b>Moderator: TBD</b></p> <hr/> <p><b>01.10 pm - 01.20 pm</b> <b>KEYNOTE</b> <b>THE VIRTUALIZATION OF RETAIL</b> Tapping The Power of VR, AR &amp; other Emerging Technologies to Create Immersive Brand Experiences.</p>	<p><b>12.20 pm - 01.00 pm</b> <b>VERTICAL INTEGRATION AND SUPPLY CHAIN AGILITY</b> Explore opportunities for vertical integration and supply chain agility to enhance speed-to-market and reduce lead times.</p> <p><b>Panel:</b> Ajay Rao Founder &amp; CEO, Emiza Inc Gopinath R, VP - Supply Chain, Inst. Sales &amp; BD, Arvind Fashions Karan Singla, COO, The Sleep Company Mohd Saif, Business Head, Bigbasket Piyush Agarwal, VP- Supply Chain, Pepperfry Shifali Singla, VP - Product &amp; SCM, Lacoste Sumit Shah, Co-founder &amp; Leads- Operations, Logistics &amp; Supply Chain, Boheco</p> <p><b>Moderator:</b> Ranjan Sharma, CIO &amp; Head-Supply Chain, Bestseller India</p> <hr/> <p><b>01.00 pm - 01.20 pm</b> <b>FIRESIDE CHAT</b> <b>THE DNA OF A MODERN RETAILER</b> From navigating the nuances of diverse consumer preferences to harnessing the power of digital transformation, this talk aims to decode the genetic makeup of successful retailers.</p>	<p><b>12.20 pm - 12:27 pm</b> <b>SUSTAINABLE RETAIL STORE DESIGN</b> by Perna Mohan Design Studio Seizing the Sustainability Wave in Retail Store Design Perna Mohan talks about how eco-friendly materials to energy-efficient lighting, it's all about creating spaces that thrive responsibly while delivering exceptional experiences and driving footfalls.</p> <hr/> <p><b>12.27 pm - 12:30 pm</b> <b>FUTURE FASHION RETAIL</b> By Ethnix By Raymond</p> <hr/> <p><b>12.30 pm - 01:20 pm</b> <b>RETAIL STORES OF THE FUTURE</b> - Reinventing the excitement of in-store shopping. A closer look at the new age retail stores, its value proposition to the new age consumers and taking shopping experience to the next level.</p> <p><b>Panel:</b> Lavish Soni, Business Head, The House of Rare Mohsin Dokaria, GM- BD &amp; Projects, Orra Nitin Bansal, Head-BD, Miniso Lifestyle Akash Srivastava, Head - BD, Raymond Mohit Behal, Retail &amp; BD Head, Octave Vikram Bothra, Director, Chandan Retail - Askaran Binjraj Warren Paul, Head-Convenience Business, India, Reliance BP Mobility Rushina Shah, Head - Business Development, BlueStone</p> <p><b>Moderator:</b> Juhi Santani, Director &amp; Creative Head, Retale Design</p>

PARALLEL SESSIONS			
THE HALL OF FAME - SUCCESS STORIES - Presentations by Finalists to Jury			
INNOVATION IN EMPLOYEE PRACTICE, CUSTOMER SERVICE, PRODUCTS, PACKAGING, DESIGN, RETAIL DESIGN/ EXPERIENCE			
HALL 1	Hall 2	RETAIL THEATER	BOARDROOM
<p><b>01.20 pm - 02.00 pm</b>  <b>AI ADOPTION AND INTEGRATION</b>                      Identifying areas within retail operations where AI can drive value, such as personalized marketing, demand forecasting, inventory management, and customer service. Assessing the readiness of the organization to adopt AI technologies, including infrastructure, talent, and culture. Developing a roadmap for AI implementation, including pilot projects, scalability, and measurement of ROI.</p> <p><b>Panel:</b>                      Aniket Nikumb, Founding Team, Mensa Brands                      Gaurav Pande - EVP &amp; Business Head, Popeyes                      Karan Tanna, Founder &amp; CEO, Ghost Kitchens India                      Raghav Somani, Founder &amp; CEO, Headphone Zone                      Sumeet Lohia, Country Head, Ecco Shoes</p> <p><b>Moderator:</b>                      Mohit Khattar, CEO, Graviss Foods - Baskin Robbins</p>	<p><b>01.20 pm - 02.00 pm</b>  <b>DECODING SHOPPER BASED VALUE CREATION</b>                      Join Retail industry captains as they unveil actionable insights on driving shopper-driven commercial capability, strategic intent, and achieving commercial excellence in today's competitive market landscape.</p> <p><b>Panel:</b>                      Avinash Kant, President, Jubilant FoodWorks                      Gautam Saraogi, Founder &amp; CEO, Go Colors                      Gokul Dharan, COO, Papa Don't Preach                      Prashant Issar, Founder, Ishaara (Stratix Hospitality)                      Shailina Parti, COO, Trent (Westside)                      Sharad Madan, Director &amp; Co founder, Khubani Group Bel Cibo Hospitality                      Yash Agarwal, Founder, National Mart India &amp; ED, Ratnadeep Retail</p> <p><b>Moderator:</b>                      Ankur Shiv Bhandari, Founder, Asbiverse Group</p>	<p><b>01:20 pm - 02.00 pm</b>  <b>TRANSIT RETAIL: OPTIMIZING REVENUE POTENTIAL AND PASSENGER EXPERIENCE</b> - Capturing the imagination of consumer on the move.</p> <p><b>Panel:</b>                      Lokesh Makhija, National BD Manager, Celio Future Fashion                      Ranodeep Saha, Founder &amp; Director, Rare Planet Handicrafts                      Sneha Jain, Head-BD, Hidesign Retail                      Vishal Telkar, Head- BD, Taco Bell                      Kumar Saurabh, CEO, Planet Retail Holdings - Accessorize London</p> <p><b>Moderator:</b> TBD</p>	<p><b>01.00 pm - 02.00 pm</b>  <b>ROUNDTABLE</b>  <b>HOW CAN SEAMLESS CUSTOMER EXPERIENCE BACKED BY INTELLIGENCE UNLOCK GROWTH FOR YOUR ECOMMERCE BRAND?</b>                      RT Partner: <b>GoKwik</b></p> <p><b>Panel:</b>                      Abhishek Ramanathan, Co-founder &amp; COO, Nua Woman                      Ankur Amin, CEO, Extra Butter India                      Avnish Anand, Co-founder &amp; COO, CaratLane                      Harsh Hari Modi, Co-founder &amp; CEO, Mulmul                      Kamal Arora, Lead- Marketing &amp; Clinical Partnerships, Clinikally                      Kapil Goel, Founder, Exotic India                      Lokendra Singh Ranawat, Co-founder &amp; CEO, Wooden Street                      Manish Patil, Founder, Pengu                      Piyush Agarwal, VP- Supply Chain, Pepperfry                      Ripunjay Chachan, Co-founder, Wellversed                      Shubham Gupta, Founder, Bonkers Corner</p> <p><b>Moderator:</b> Chirag Taneja, Founder, GoKwik</p>
<b>02:00 - 02.40 pm</b>		<b>LUNCH</b>	



02.40 pm - 04.00 pm - PARALLEL SESSIONS

HALL 1	Hall 2	RETAIL THEATER	BOARDROOM
<p><b>02:40 - 03.20 pm</b>  <b>REVOLUTIONIZING LIFESTYLE CATEGORIES WITH FAST FASHION PRINCIPLES</b>                      How to emulate the principles of fast fashion to revolutionize lifestyle categories. Actionable insights for driving innovation and staying ahead in the dynamic world of lifestyle retail.</p> <p><b>Panel:</b>                      Avnish Anand, Co-founder &amp; COO, CaratLane                      Jo Black, CEO &amp; Co-founder, bbase Design Group                      Priyanka Gupta, Director, GKB Opticals                      Rajiv Merchant, President Retail, Indo Count                      Raghunandan Saraf, Founder &amp; CEO, Saraf Furniture                      Kumar Saurabh, CEO, Planet Retail Holdings - Accessorize London                      Parag Shah, Director, Kisna Diamond &amp; Gold Jewellery</p> <p><b>Moderator:</b>                      Apeksha Gupta, CEO, John Jacobs</p>	<p><b>02:40 - 03.20 pm</b>  <b>RETAIL ON FAST TRACK - Mantras of New Age Business Creators</b>                      Founders, entrepreneurs, and industry experts to share insights, strategies, and best practices for accelerating retail business growth in the new age of commerce.</p> <p><b>Panel:</b>                      Aashish Batra, Co-founder, myPAPERCLIP                      Abhijeet Anand, Founder &amp; CEO, abCoffee                      Harsh Hari Modi, Co-founder &amp; CEO, Mulmul                      Joseph Paul George, ED, Vismay                      Jugal Mistry, Founder, Bombay Trooper                      Lokendra Singh Ranawat, Co-founder &amp; CEO, Wooden Street                      Yash Kotak, Co-founder, Boheco                      Manish Patil, Founder, Pengu                      Abhishek Ramanathan, Co-founder &amp; COO, Nua Woman</p> <p><b>Moderator:</b>                      Neha Kant, Founder &amp; Director, Clovia Lingerie</p>	<p><b>02:40 - 03.20 pm</b>  <b>GROCERY CONSUMER BEHAVIOR: ONLINE AND IN-STORE SHOPPING</b>                      Delve into the intricacies of grocery consumer behavior and explore the nuances between online and in-store shopping experiences, deciphering key differences, and uncovering strategies to optimize customer engagement and satisfaction across both channels.</p> <p><b>Panel:</b>                      Avishek Banerjee, Head of Monetisation, Category, Strategic Initiatives &amp; Brand Partnership, The New Shop                      Managing Partner Nuts n Spices                      Mayank Gupta, Co-founder, Food Square                      Namit Gupta, MD, Honey Money Top                      Satish Rana, Head - Retail Sales, Supply Chain &amp; Category Management, Jio- BP, Convenience Stores</p>	<p><b>02.40 pm - 03.40 pm</b>  <b>AI-POWERED IN-STORE ANALYTICS FOR SUCCESS</b>                      Join Dhaval Vora, Co-founder &amp; CEO of AIVIDTechVision, and retail &amp; shopping centre industry leaders as they delve into mitigating risk, ensuring safety, and optimizing performance through advanced in-store analytics. Explore features like visitor counting, family tracking, repeat shoppers, demographics analysis, and anti-shoplifting measures for enhanced efficacy. Experience Automated Visual Inspection, generating real-time insights and reports across multiple locations at the click of a button.</p>
<p><b>03:20 - 04.00 pm</b>  <b>ELEVATING CUSTOMER EXPERIENCE THROUGH SEAMLESS OMNICHANNEL RETAIL STRATEGIES</b>                      Omnichannel retailing is not just a buzzword; it's a strategic imperative for retailers looking to thrive in a competitive market. This topic will delve into the intricacies of crafting a cohesive omnichannel strategy that enhances customer experience and effectively guides shoppers through their journey, from discovery to purchase and beyond.</p> <p><b>Panel:</b>                      Monish Kaul, CPTO, Zivame                      Yogendra Kumar Singh, CIO/Head-IT and SAP, Barista Coffee                      Vinod Kapote, Head IT, Trent                      Jyoti Deswal, Director - Modern Trade &amp; E-commerce Business, Lenovo India                      Kuber Kharbanda, E-commerce Director, Lakshita Fashions                      GoKwik, Genisys, GeolQ</p> <p><b>Moderator:</b> Suman Guha, CPTO, Reliance Retail</p>	<p><b>03:20 - 04.00 pm</b>  <b>RESOURCE ALLOCATIONS</b>                      How to balance investments in technology and expansion initiatives to drive long-term value creation for the company.</p> <p><b>Panel:</b>                      Rahul Agrawal, CEO, Barbeque Nation                      Pradeep Krishnakumar, Co-founder, Zouk                      Siddharth Dungarwal, Founder, Snitch                      Harshil Salot, Co-founder, The Sleep Company                      Raghav Agarwal, Director, V-Bazaar                      Sujata Biswas, Co-founder, Suta</p> <p><b>Moderator:</b> Rajesh Jain, MD &amp; CEO, Lacoste India</p>	<p><b>03:20 - 03.50 pm</b>  <b>FIRESIDE CHAT</b>  <b>AGILE RETAIL OPERATIONS</b>                      Implement agile retail operations and flexible merchandising strategies to adapt quickly to changing market conditions and consumer demands. Experiment with pop-up stores, temporary retail activations, and experiential retail formats to create buzz, drive foot traffic, and test new concepts and product offerings in real-time.</p> <p>Damodar Mall, CEO - Grocery, Reliance Retail                      Sadashiv Nayak, Retail Advocacy</p>	<p><b>Invitees: Retailers &amp; Malls</b>                      Aditya Birla Retail                      Apparel Group                      Arvind Fashions                      Bata                      Being Human                      Campus Activewear                      Caratlane                      First Cry                      Go Colors                      Infinity Retail                      Liberty Shoes                      Lulu Group                      Manyavar                      Max                      Metro Brands                      Mufti                      Pepe Jeans                      Provogue                      Puma                      Raymond Lifestyle                      Reid &amp; Taylor                      Reliance Retail                      Shoppers Stop                      Soch                      Spencer's                      Titan                      V-Mart                      Wildcraft</p>

04.40 pm - 06.30 pm - PARALLEL SESSIONS

BOARDROOM & THE HALL OF FAME - ROUNDTABLES & PRIVATE MEETINGS

HALL 1	HALL 2	RETAIL THEATER
<p><b>04:00 - 04.40 pm</b>  <b>STAR TREK FOR RETAIL: A CONTINUOUS JOURNEY OF WOW!</b>                      Retailers aim for consistent 'Wow' moments, not just fleeting experiences. Augmented Reality (AR), Virtual Reality (VR), and Artificial Intelligence (AI) redefine shopping, enabling real-world product visualization, virtual try-ons, AI-powered assistants, and personalized interactions. Picture a retail landscape akin to Star Trek's interactive universe.</p> <p><b>Panel:</b>                      Jeetesh Agrawal, VP - Omnichannel Growth, Lenskart*                      Navin Singhanian, CTO, Stovekraft                      Raghav Somani, Founder &amp; CEO, Headphone Zone                      Tanya Biswas, Co-founder, Suta                      Vin Sharma, Founder, Junior's Brands</p> <p><b>Moderator:</b> TBD</p>	<p><b>04.00 pm - 04.40 pm</b>  <b>TOP PRIORITIES OF RETAIL LEADERS: AI AND PHYGITALISATION</b>                      From mobilizing business innovations to increasing phygital capabilities, the discussion will feature prominent retail leaders talk about their vision on value creation, customer engagement and preparedness towards transforming company culture and playing a crucial role in change management and managing complex AI technology deployment and adoption.</p> <p><b>Panel:</b>                      Anupam Bansal, Director, Liberty Shoes                      Kapil Pathare, Director, VIP Clothing                      Manish Kapoor, CEO, Pepe Jeans London                      Samir Srivastava, CEO, Looks Salon                      Sunil Nayak, CEO, Reliance Jewels</p> <p><b>Moderator:</b>                      Tarak Bhattacharya, ED &amp; CEO, Mad Over Donuts</p>	<p><b>03:50 - 04.30 pm</b>  <b>CO-RETAILING: THE FUTURE OF RETAIL COLLABORATION -</b>                      Fashion and F&amp;B, Home and F&amp;B, Fashion and Home, etc. have successfully experimented the co-retailing concept. What could be the opportunities in future?</p> <p><b>Panel:</b>                      Avishek Banerjee, Head of Monetisation, Category, Strategic Initiatives &amp; Brand Partnership, The New Shop                      Indranil Banerjee, AVP &amp; Head BD, Wow! Momo Foods                      Shubham Tiwari, New BD-AGM, Bikanervala, Retail                      Rahul Sharma, BD Head - Popeyes, Jubilant FoodWorks</p> <p><b>Moderator:</b> TBD</p>
<p><b>04:40 - 05.10 pm</b>  <b>THE THEATRE OF PHYSICAL RETAIL</b>                      While offline is making a strong comeback across all verticals of retail, the in-store universe has perhaps irreversibly changed. Consumers who've been wooed by digital experiences, are expecting a merger of offline and online worlds in this physical shopping experiences too. For retailers, luckily, technology has advanced by leaps and bounds to deliver these, and more. The potential to create 'drama' and offer theatrical shopping experiences that are also intelligent in functionality has never been higher.</p> <p><b>Panel:</b>                      Anil Menon, CIO, Lulu Group                      Rahul Kaushal, AGM- Ecommerce head, Casio India                      Rajneesh Sharma, Head-IT, Campus Activewear                      Shahroz Mirza, Business Head, Meena Bazaar                      Srinivasa Roa, Business Head, Wild Bean Cafe - Reliance BP Mobility                      Zahid Ansari, VP - Information &amp; Retail Technology, Forever New</p> <p><b>Moderator:</b> TBD</p>	<p><b>04:40 - 05.10 pm</b>  <b>HOW TO ENHANCE CUSTOMER EXPERIENCES, OPTIMIZE OPERATIONS, AND DRIVE GROWTH?</b> Explore innovative approaches to delight customers, optimize efficiency, and accelerate business expansion. Learn from industry experts and successful brands to gain actionable insights for driving sustained growth and competitive advantage.</p> <p><b>Panel:</b>                      Harpreet Singh Tibb, Promoter, Tibbs Frankie                      Abhishek Raj, COO, Lacoste India                      Mayank Mohan, Partner &amp; CEO, Mohanlal Sons                      Biswajeet Ghosal, VP - Retail &amp; Business Development, Mufti                      Biraja Rout, Founder, Biggies Burger                      Dhaval Raja, Chief General Manager, Senco Gold and Diamonds</p> <p><b>Moderator:</b> Mithun Appaiah, CEO, Wow! Momo FMCG</p>	<p><b>04:30 - 05.00 pm</b>  <b>DESIGN DYNAMICS TO DELIVERY DYNAMICS</b>                      QUICK COMMERCE - early learnings from AI-powered dark store model.</p> <p><b>NAVIGATING THE FUTURE OF E-COMMERCE WITH COMMERCE CLOUD AND EMERGING TECHNOLOGIES.</b></p>

04.40 pm - 06.30 pm - PARALLEL SESSIONS

BOARDROOM & THE HALL OF FAME - ROUNDTABLES & PRIVATE MEETINGS

HALL 1

05.10 - 05.50 pm

**DIGITAL DNA: THE BACKBONE FOR SCALE**

For a retailer, scale is key to gathering economies of scale and building long-term profitability. Retailers with a digital DNA are discovering that tech is boosting market insight, unifying teams, communication of organisational priorities with great clarity and creating access to new markets and consumers like never before. Driven by increasingly more custom solutions, Market Identification, Market Entry Strategy, Customer Acquisition, Hyper-targeted Marketing, Predictive Analytics, Demand Forecasting are becoming the backbone of retailers looking to build growth, but not at the cost of profitability.

**Panel:**

Indresh Pradhan, CIO, Apparel Group India  
Ketan Chunchanur, SVP & Head Modern Trade, Ecommerce & Omnichannel, Modenik Lifestyle  
Lokesh Wagadre, VP & Head of Tech, Kaya  
Mohit Malik, CTO, Chaayos  
Vaibhav Baweja, Head- Ecommerce, Bestseller India

**Moderator:** Meheriar Patel, Group CIO & CDO, Jeena Company

05.50 - 06.30 pm

**CHANNEL-AGNOSTIC RETAIL**

For a consumer-facing brand, stability of experience is of paramount importance, because consumers relate brands to stories and memories. And that is not going to change. While eCommerce has enabled scale, 24/7 accessibility and convenience, Mobile Commerce takes this a few clicks further, with retail-on-the-go platforms – particularly relevant in India with 650 million smartphone users. Because customers typically behave differently across channels, the challenge lies in being truly Omnichannel: Integrating the disparate offline and online channels through unified customer databases, supply chain management, fulfilment, marketing, operations – while still delivering the exact same brand experiences and memories.

**Panel:**

Akash Valia, SVP-Strategy (Alliances), Pharmeasy (API Holdings)  
Arun Naikar, Chief of Ecommerce, FabIndia  
Clement Decastro, Head of Operations, Lacoste India  
Hardik Shah, CTO, Impresario HandMade Restaurants  
Satish Rana, Head - Retail Sales, Supply Chain & Category Management, Jio- BP, Convenience Stores

**Moderator:** Vipin Gupta, CTO, Starbucks

RETAIL THEATRE

05.00 - 05.50 pm

**FUTURE OF CINEMAS AND FECs IN MALLS**

To maximize utilization and appeal to a broader audience, cinemas and FECs may evolve into multi-purpose entertainment spaces that offer a variety of experiences beyond traditional movie screenings or arcade games. This could include hosting live events, concerts, esports tournaments, or interactive exhibitions within the venue.

**Panel:**

Ashish Kanakia, CEO, Moviemax Cinemas  
Pramod Arora, Chief Growth & Strategy Officer, PVR INOX  
Amit Sharma, MD - Entertainment, Miraj Group  
Rajeev Sharma, CEO, NY Cinemas  
Tushar Dhingra, Co-founder & CEO, Dhishoom Cinemas

**Moderator:** Anuj Kejriwal, CEO & MD, Anarock

05.50 - 07.00 pm

**MALLS OF INDIA: TAKING RETAIL FAR AND WIDE**

Malls have evolved into dynamic hubs shaping consumption trends, catering to diverse consumer preferences, and acting as key influencers in driving consumption. How malls can partner with retailers to foster innovation and bring newer excitements for them and consumers alike?

**Panel:**

Abhishek Bansal, ED, Pacific Group  
Nissan Joseph, CEO, Metro Brands  
Rajneesh Mahajan, CEO, Inorbit Malls  
Rohan Anand, Director, Virtuous Retail  
Shibu Philips, Director - Shopping Malls, Lulu Group India  
Siddharth Dungarwal, Founder, Snitch  
Vasco Santos, Global Sales & Leasing Director, Ingka Centres

**Moderator:** Dalip Sehgal, CEO, Nexus Malls\*

**Day 2 | Thursday, 9<sup>th</sup> May 2024 continued...**

06.30 – 07.30 pm <b>EVENING COCKTAILS &amp; NETWORKING/ PRIVATE PARTY</b>				
07.30 – 08.00 pm	<b>SOLOx -</b> Invitees: Anuj Singh, MD & CEO, Spencer's Retail Harpreet Tibb, Promoter, Tibbs Frankie Neha Kant, Founder & Director, Clovia Lingerie Samir Srivastava, CEO, Looks Salon Sunil Kataria, CEO, Raymond Lifestyle	<b>On Ground Jury-</b> Anand Ramanathan, Partner, Strategy & Operations Consulting, Deloitte India Ankur Shiv Bhandari, Managing Director, Asbiverse Group Ankur Singh, Partner, Kearney Anuj Golecha, Co-Founder, Venture Catalysts Anurag Mathur, Partner, Bain & Company	Puneet Mansukhani, Partner Advisory & Global Retail Head Digital & Technology Transformation, KPMG India Rajiv Mehta, Managing Director & General Partner, Athera Venture Partners Rajiv Singla, Business Relationship Manager (ACL), Holcim Services (South Asia) Ravi Kapoor, Retail & Consumer Sector Leader - India, PWC Sharad Nagpal, Senior Director, JLL India Shrenik Gandhi, Co-Founder, White Rivers Media Shubhranshu Pani, Managing Partner, Treta advisory Sreedhar Prasad, Former Partner, Consumer & Internet Business Advisor, KPMG India Vasanth Kumar, Strategic coach, Mentor Véronique Poles, Luxury Lifestyle Fashion Consultant, Advisor - India; Poles Luxe Consulting Vidya Sen, NIQ Bases Lead, South Asia NielsenIQ Vinay Hinge, Managing Partner, VH Consulting Viren Razdan, MD, Brand-nomics	<b>Online Jury</b> Dr. Kaustav Sengupta; Principal Investigator and Director Insights- VisioNxt; NIFT, Chennai Harmeet Bajaj, Fashion and Lifestyle Consultant Marketing and Communication; Education Harsh Khara, Vice President, SORIN Kanika Vohra, Co- Founder, ICH Creative Consulting and ICH NEXT™ Puneet Dudeja, Director - Business Development, South Asia, WGSN Saloni Nangia, President & Managing Partner, Technopak Sreyoshi Maitra, South Asia Domain Lead - Shopper, Kantar Sumit Keshan, Managing Partner, Wipro Consumer Care - Ventures Zoeb Ali Khan, Founding Member( Senior Associate), Sauce.vc
08.00 – 08.30 pm	<b>ON THE RAMP</b>	Benu Sehgal, Consultant Leasing,		
08.30 – 10.00 pm	<b>IMAGES RETAIL AWARDS 2024</b>	Gulshan Homz		
10.00 pm onwards	<b>GALA DINNER</b>	Bimal Sharma, Head - Retail, CBRE South Asia Devangshu Dutta, Founder & Chief Executive, Third Eyesight K Ramakrishnan, MD - South Asia; Worldpanel Division, Kantar Madhumita Mohanty, Retail Consultant and Educator Manish Sapra, Brand & Retail Consultant Nandini Kelkar, Director Customer Research, Frost & Sullivan (MEASA) Nivedita Sinha, Principal, Kearney Pankaj Karna, Managing Director, Maple Capital Advisors		